

# County Council of Beaufort County Community Services Committee Meeting

Chairman LAWRENCE MCELYNN

Vice Chairman MICHAEL COVERT

Committee Members GERALD DAWSON YORK GLOVER CHRIS HERVOCHON

County Administrator

ASHLEY M. JACOBS

Clerk to Council

SARAH W. BROCK

Staff Support MONICA SPELLS PHIL FOOT

Administration Building Beaufort County Government Robert Smalls Complex 100 Ribaut Road

Contact

Post Office Drawer 1228 Beaufort, South Carolina 29901-1228 (843) 255-2180 www.beaufortcountysc.gov

# **Community Services Committee Agenda**

Monday, June 01, 2020 at 2:00 PM

[This meeting is being held virtually in accordance with Beaufort

# County Resolution 2020-05]

THIS MEETING WILL CLOSED TO THE PUBLIC. CITIZEN COMMENTS AND PUBLIC HEARING COMMENTS WILL BE ACCEPTED IN WRITING VIA EMAIL TO THE CLERK TO COUNCIL AT SBROCK@BCGOV.NET OR PO DRAWER 1228, BEAUFORT SC 29901. CITIZENS MAY ALSO COMMENT DURING THE MEETING THROUGH FACEBOOK LIVE

- 1. CALL TO ORDER
- 2. PLEDGE OF ALLEGIANCE

3. [Public notification of this meeting has been published, posted, and distributed in compliance with the South Carolina Freedom of Information Act]

4. APPROVAL OF AGENDA

5. APPROVAL OF MINUTES – May 4, 2020

# **ACTION ITEMS**

6. RECOMMENDATION FOR FY 2021 CONTRACT RENEWALS

7. APPROVAL OF CONTRACT RENEWAL FOR FY 20/21 WITH HILTON HEAD HUMANE ASSOCIATION FOR VETERINARY SERVICES FOR A TOTAL COST WITH CHANGE ORDER OF \$505,000

# **DISCUSSION ITEMS**

8. BEAUFORT-JASPER-HAMPTON COMP HEALTH DISCUSSION REGARDING COVID-19 LOCAL TESTING EFFORTS

# **INFORMATION ITEMS**

9. UPDATE ON COUNTY DETENTION CENTER OPERATIONS - Assistant County Administrator Phil Foot

# **BOARDS AND COMMISSIONS**

<u>10.</u> CONSIDERATION OF THE REAPPOINTMENT OF CHAIRWOMAN ELLIS AND TREASURER HARVEY-PALMER TO THE LADY'S ISLAND FIRE DISTRICT

11. CONSIDERATION OF THE REAPPOINTMENT OF GARDENIA SIMMONS-WHITE TO THE DSN BOARD

# **CITIZEN COMMENTS**

12. CITIZEN COMMENT (Every member of the public who is recognized to speak shall limit comments to three minutes - Citizens may email <a href="mailto:sbrock@bcgov.net">sbrock@bcgov.net</a> or comment on our Facebook Live stream)

13. ADJOURNMENT



# **BEAUFORT COUNTY COUNCIL**

Agenda Item Summary

Item Title: Approval of Minutes

Council Committee:

Community Services Committee

Meeting Date:

June 1, 2020

Committee Presenter (Name and Title):

Issues for Consideration:

Approval of the May 4, 2020 minutes

Points to Consider:

Funding & Liability Factors:

None.

**Council Options:** 

Approve, Modify or Reject

Recommendation:

Approve



County Council of Beaufort County Community Services Committee Meeting

> Chairman LAWRENCE MCELYNN

Vice Chairman MICHAEL COVERT

Committee Members GERALD DAWSON YORK GLOVER CHRIS HERVOCHON

County Administrator ASHLEY M. JACOBS

> Clerk to Council SARAH W. BROCK

Staff Support MONICA SPELLS

# Administration Building

Beaufort County Government Robert Smalls Complex 100 Ribaut Road

#### Contact

Post Office Drawer 1228 Beaufort, South Carolina 29901-1228 (843) 255-2180 www.beaufortcountysc.gov

# **Community Services Committee Minutes**

## Monday, May 04, 2020 at 2:00 PM

Council Chambers, Administration Building Beaufort County Government Robert Smalls Complex 100 Ribaut Road, Beaufort

## **PRESENT**

Council Member Joseph F. Passiment Council Member D. Paul Sommerville Vice Chairman Michael Covert Council Member York Glover Council Member Chris Hervochon Council Member Stu Rodman Council Member Alice Howard Chairman Lawrence McElynn Council Member Gerald Dawson Council Member Brian Flewelling

## CALL TO ORDER

Chairman McElynn called the meeting to order at 2:00 p.m.

## FOIA COMPLIANCE

Sarah W. Brock, Clerk to Council, confirmed that public notification of the meeting was published, posted, and distributed in compliance with the South Carolina Freedom of Information Act.

#### **APPROVAL OF AGENDA**

**Motion**: It was moved by Vice Chairman Covert, seconded by Council Member Howard, to approve the agenda. The vote: YEAS – Council Member Passiment, Council Member Sommerville, Vice Chairman Covert, Council Member Glover, Council Member Hervochon, Council Member Rodman, Council Member Howard, Chairman McElynn, and Council Member Flewelling. Absent from Voting: Council Member Dawson (connection issues with WebEx) The motion passed 9:0.

#### **APPROVAL OF MINUTES**

**Motion**: It was moved by Vice Chairman Covert, seconded by Council Member Howard, to approve the minutes for February 3, 2020. The vote: YEAS – Council Member Passiment, Council Member Sommerville, Vice Chairman Covert, Council Member Glover, Council Member Hervochon, Council Member Rodman, Council Member Howard, Chairman McElynn, and Council Member Flewelling. Absent from Voting: Council Member Dawson (connection issues with WebEx) The motion passed 9:0.

## **ACTION ITEMS**

# Consideration of a Contract Change Order from \$100,000.00 to \$320,000.00 to the Hilton Head Humane Association to provide additional services for Beaufort County's Animal Services.

The Partnership was awarded by the RFP process for Veterinary Services back in 2013. Hilton Head Humane Association (Non-Profit) was the only organization willing to contract with the County. Since moving into the new campus their services have expanded to include supplies for Beaufort County's Animal Services, discounted pharmaceutical supplies, support staff, spay and neuter free vouchers, free federal cat program, crematory services, and general medical care of shelter animals. The additional funds will be redirected from other accounts with no increased budget requests. This partnership will improve customer service and public support for Beaufort County. Original Annual Cost \$100,000.00. Additional services through June 30, 2020, \$220,000.00. Total Contract with change order \$320,000.00. Funding from 1) Account 10001270-51160 Animal Shelter Professional Services Hilton Head Humane \$100,000.00 2) Account 10001270-51165 Animal Shelter Spay/Neuter Services \$100,000.00 (previous contract) 3) Account 10001270-52300 Food Supplies \$20,000.00 4) Account 10001270-52300 Medical/Pharmacy \$100,000.00. Redirecting funds from Account 10001270-50020 Salaries and Wages and Account 10001270-51100 Heating Fuels.

Dave Thomas, Purchasing Director, explained to the Committee that the change order requested by Animal Services Director Tallulah Grice, is not a request for more money but in fact, a request to move money around from other Animal Services Department accounts in order to fund the increased contracted cost with the Hilton Head Humane Society. Mr. Thomas also stated that this contract change is due to additional services being performed for Beaufort County's Animal Services.

Chairman McElynn brought to the Committee's attention a discrepancy between the agenda and the AIS regarding the contract amount and the amount being requested. Mr. Thomas clarified that the amounts reflected on the Agenda are incorrect and the AIS amount provided is the correct amount.

Chairman McElynn asked Mr. Thomas to clarify that this contract change was not an additional request for funding. Mr. Thomas confirmed that the contract change was only a re-appropriation of funds that the Animals Services Department currently has and not a request for additional funds.

Council Member Covert would like to make sure it is noted in the minutes that the dollar figure mentioned was an error on the agenda. Mr. Covert inquired upon the accounts in which the transfers were being made from. Mr. Covert would like to confirm that these accounts are not being put in jeopardy by this action. Mr. Thomas stated from a financial standpoint everything will be fine, that there are enough funds but refers the question to Mr. Phil Foot, Assistant County Administrator. Mr. Foot confirmed that the accounts will be ok after making the transfers.

Council Member Hervochon inquired on how COVID-19 has affected Animal Services. Mr. Foot responded that shelters have had to shut the doors and have implemented appointment only adoption therefore decreasing the adoptions. Mr. Foot also stated that there has been an increase in animals coming in and very few being adopted. Council Member Hervochon asked Mr. Foot if the longer stay resulted in additional expenses. Mr. Foot stated yes, the longer the animal stays, the longer Animal Services has to care and feed the animal. Council Member Hervochon mentioned a difference in the cost on page 24, the original cost reflected \$302,000.00 and AIS reflected \$320,000.00. Mr. Foot clarified that the \$320,000.00 was a high-end estimate and what they don't use will remain in their account.

Council Member Rodman stated that he is confused about the need for an additional \$220,000.00 for sixty days and wanted to know if this takes Animal Services beyond June 30, 2020. Mr. Thomas asked that Mr. Rodman refer to page 3 regarding the breakdown owed to Hilton Head Humane Association, and pointed out that there is a significant amount that Animal Services still owes and this will catch the department up. Council Member Rodman requested information on next year's contract amount. Mr. Foot stated that the new contract will be brought forward to the Finance Committee once it is ready. Mr. Rodman is concerned that the County needs to look at current spending and not to increase what we are spending. County

Administrator, Ashley Jacobs responded that there are sufficient funds to operate for the remainder of the year.

Council Member Sommerville inquired on how the contract went from \$100,000.00 to \$320,000.00. Animal Services Director, Tallulah Grice stated, the Hilton Head Humane Association is providing food, litter, pharmaceuticals, cremation services etc., these services can be provided at a lower rate because Hilton Head Humane Association is a non-profit organization. Ms. Grice also reiterated that this contract change is not a request for additional funds but to move available funds around to meet the contractual amount.

**Motion**: It was moved by Vice Chairman Covert, seconded by Council Member Flewelling, to approve the contract change order form from \$100,000.00 to \$320,000.00 to the Hilton Head Humane Association to provide additional services for Beaufort County's Animal Services. The vote: YEAS – Council Member Passiment, Council Member Sommerville, Vice Chairman Covert, Council Member Glover, Council Member Hervochon, Council Member Rodman, Council Member Howard, Chairman McElynn, Council Member Dawson and Council Member Flewelling. The motion passed 10:0.

## **DISCUSSION ITEMS**

Discussion regarding the January needs assessment Public Hearings by LowCountry Council of Governments regarding potential Beaufort County Community Development Block Grant projects and referred to this Committee from County Council

Deputy County Administrator, Chris Inglese, reminded the committee that in January County Council was presented an item from LowCountry Council of Government regarding a Community Development Block Grant Projects and then was referred to this Committee from Council. Mr. Inglese provided updated information on the County's development of a Community Development Block Grant to install sewer lines. Mr. Inglese stated that this project is known as the Bonaire State Sewer Line Project and County is not eligible at this time for a Community Development Block Grant opportunity and that staff is preparing for the next cycle of Grants. Mr. Inglese provided an add on memorandum that is being presented which explains where the County stands on this process and informed the Committed that Council will need to vote on areas that are eligible for the next Community Development Block Grant projects. Mr. Inglese noted that this is Federally Funded and is to be used to improve the lives and areas of low-income citizens. Mr. Inglese recommended the following priority project need areas for Beaufort County, which was approved by staff: 1) Public Infrastructure and Improvements project, e.g., water and sewer improvements and drainage systems 2) Neighborhood Improvements Projects, e.g., sidewalks and storm drains 3) Community Facilities, e.g., curbs, gutters streetlights, neighborhood facilities.

Chairman McElynn asked Mr. Inglese if there was an immediate need for action. Mr. Inglese explained that there were not time constraints at the moment and the next process would be for the Committee to vote on a priority area and then forward it to Council which could be done today or the Committee could take time and discuss it further.

Council Member Flewelling pointed out that there was a \$20 Million project pending for sidewalk improvements and that amount was not enough to complete process and questioned Mr. Inglese if this Community Development Block Grant Project was a way to supplement the difference. Mr. Inglese responded that the funding from the referendum could be leveraged if the Committee were to vote for the sidewalks to be a priority but noted that these sidewalks would be for the low-income areas.

Vice Chairman Covert asked Mr. Inglese if there were more specific granular areas to be discussed or just the three topics. Mr. Inglese explained at this time Committee needs to identify the three priority areas or an option would be for the Committee to submit an idea. Mr. Inglese suggested that if a Council Member has an

Item 5.

area of concern in their district that it can be evaluated by LowCountry Council of Governments for a potential Community Development Block Grant noting that at this point suggestions are not granular yet. Vice Chairman Covert asked if the three suggestions provided were in any particular order. Mr. Inglese said no.

Council Member Rodman supported Council Member Flewelling discussion regarding the sidewalk referendum and he recalled that the number on the referendum was \$10 Million but the repairs would cost \$20 Million Council Member Rodman also mentioned that if anything can be done to fill the gap, it would be helpful and to be mindful on which sidewalks are recommended for repairs, that they are the same.

**Motion**: <u>It was moved by Council Member Howard, seconded by Council Member Flewelling, to approve the recommended priority project need areas for Beaufort County: 1) Public Infrastructure and Improvements project, e.g., water and sewer improvements and drainage systems 2) Neighborhood Improvements Projects, e.g., sidewalks and storm drains 3) Community Facilities, e.g., curbs, gutters streetlights, neighborhood facilities and forward the recommendation to Council. The vote: YEAS – Council Member Passiment, Council Member Sommerville, Vice Chairman Covert, Council Member Glover, Council Member Hervochon, Council Member Rodman, Council Member Howard, Chairman McElynn, and Council Member Flewelling. Absent from Voting: Council Member Dawson (connection issues with WebEx) The motion passed 9:0.</u>

## Discussion of potential Beaufort County COVID-19 Small Business and Community Support Relief Program

County Administrator, Ashley Jacobs stated that she tasked with finding a source of funds for Hungry Hearts in the amount of \$25,000.00 and suggested that there is money to fulfill that request from the County Council Professional Services line item and all that would need is a motion. Ms. Jacobs also asked that the Committee take a broader look at this situation and follow Kershaw and Richland County's implementation of allocating \$1 Million which provides grants to small businesses. Ms. Jacobs explained the application process as submissions to United Way or Community Foundation of the Lowcountry as these businesses are set up to review this type of grant funding. Ms. Jacobs wanted to make it clear that this \$1 Million allocation is not extra money that the County but monies set aside for emergencies and disasters. Normally this is the money the County uses when there is a Hurricane. COVID-19 is a different type of a disaster but those funds could be allocated for this program.

Chairman McElynn mentioned that there are several programs presently available for small businesses and unemployment and has suggested to use these funds for businesses in Beaufort County once they are opened. Chairman McElynn felt that even though the businesses are reopening they will still struggle. Chairman McElynn also stated that these businesses will need to be accountable for how they spend the grant money because it is taxpayer money and suggested developing a procedure where the County can disperse the money quarterly for the remainder of the calendar year in the following way: \$125,000.00 increments to the United Way for their consideration of people in need, \$125,000.00 for Community Foundation of the LowCountry for small business and \$125,000.00 to Community Foundation of the LowCountry for small business and \$125,000.00 to Community Foundation of the LowCountry for small business and \$125,000.00 to Community Foundation of the LowCountry for people in need.

Council Member Hervochon does not support this because he doesn't believe this is something Council should get involved with.

Chairman McElynn stated that the County will give the application decision to those who are trained in handling this type of grant funding. Council Member Hervochon understood that a third party would handle the application processes but reiterated that the money is still taxpayer money and the County should not be involved.

Council Member Rodman noted that the service workers in the hospitality industry will be the hardest hit and suggested that since the County has sufficient funds in A/Tax and H/Tax could that possibly be a

legitimate use for those funds. Ms. Jacobs stated that the State law dictates how those funds can be used and the County cannot use the funds for that purpose.

Council Member Glover supports the recommendation and feels that there is a need for a more specific desired outcome when using taxpayer's dollars.

Monica Spells, Assistant County Administrator recommended reviewing the following criteria, noting that these are some area the Committee needs specification on; offering consideration for businesses located in Beaufort County, what would constitute a small business 20 or fewer employees, would like Council's feedback to include if this countywide implementation and if it is including unincorporated Beaufort county and municipalities, what are the business licenses requirements. After receiving specification, having the Committee bring this item to Council for consideration and then having additions and deletions to the criteria, as suggested by the Council.

Council Member Sommerville believes that this is well-intended as most programs are but there are federally funded programs still going on and even if the County has a third party vet the applications small businesses will still come to Council anyway. Mr. Sommerville doesn't think this is going to end well for anyone and suggested giving extensions on business licenses. Council Member Flewelling is in agreeance with Council Member Sommerville and wanted the Committee to keep in mind that business licenses will be a big problem for us moving forward and will have a loss in business license revenue and do not support using taxpayer's money at this time.

Council Member Dawson asked when will the recommendations be received from Ms. Spells. Chairman McElynn stated that if the recommendation doesn't get moved out of this committee, there won't be recommendations to receive.

Council Member Hervochon mentioned Ms. Spells indicated funding business with 20 employees and questions how those businesses are going to define employees. Council Member Hervochon stated that federally funded programs are going through a third party program as well and that is the bank, noting that it has not gone well reflecting an indication of what happens when these types of programs are put in place.

Chairman McElynn commented that this program is not meant to replace or compete with any type of federal funded program, the amount of time spent with the businesses will be numberless and a negotiation compromising their experience versus things the County would like to achieve would be endless. He also explained that there are a lot of questions that need to be answered going forward and nothing will be happening in the next 60 days, this is just a first step for discussion.

Council Member Rodman shared others Committee Members concerns and questioned if the County looked at dispersing funds on July 1<sup>st</sup>, that will be Fiscal Year 21. He also stated that if the County dips into the reserves those funds will have to be replaced and that will need to be taken up during the budgeting process. Ms. Jacobs replied to Council Member Rodman's concern by stating that the funds will not need to run concurrently with the budget process, just appropriating funds from the fund balance. Ms. Jacobs shared the overall general fund balance as being \$43 Million and \$37 Million of that has not been assigned. The County's fiscal policy is that between 17% to 30% is to be kept in reserves and with Hurricane Season coming up, the County has a big question mark for the County regarding COVID-19 and the long term impact.

Chairman McElynn reminded the Committee that this recommendation developed from one request for funding and knows if the County granted that request, the County would have to grant more.

Council Member Sommerville stated that he cannot support spending taxpayer's money selectively on private businesses.

Council Member Rodman asked if this will this require a supplemental appropriation for three readings in which Ms. Jacobs responded, yes.

Vice Chairman Covert asked if we funded the Community Foundation of the Low Country or United Way with A/Tax-H/Tax or in another way. Ms. Spells answered that on behalf of United Way, the funds come through

the community grants program through operational support and Community Services has two funds to allocate United Way and they provide assistance to the County for the VITA program and a variety of other programs administered by the United Way. Vice Chairman Coverts asked if this is funded by budgeted and appropriation etc. Ms. Spells, explained that it depended on the Community Services Grant Program, that is an application program, so the funding may not be the same each fiscal year, but it normally runs between \$20,000.00 to \$25,000.00 a year. Fred Lyda from Community Foundation does not recall receiving money from the County in the past and there isn't an application for next year to receive money.

Vice Chairman Covert that he would like to put on the record that he agrees with Mr. Rodman suggestion for the budgeting proviso and it is definitely appropriate and stated that is was sparked his questions for Mr. Lyda and Ms. Spells.

Motion: <u>It was moved by Council Member Glover, seconded by Council Member Dawson to approve the</u> <u>Beaufort County COVID-19 Small Business and Community Support Relief Program. Voting Yeas: Council</u> <u>Member Dawson, Council Member Glover, Chairman McElynn Voting Nays: Council Member Passiment,</u> <u>Council Member Sommerville, Vice Chairman Covert, Council Member Flewelling, Council Member Rodman,</u> <u>Council Member Hervochon, Council Member Howard. The motion failed 7-3</u>.

# Discussion of additional Voting Precinct on Hilton Head Island by the Beaufort County Board of Voter Registration and Election

This item is being presented per request of Council during its Caucus meeting on April 27, 2020. Board to determine whether the HHI Government Center meets exterior and interior site standards. Board to determine availability and whether Providence Presbyterian Church on Cordillo Parkway in HHI meets exterior and interior site standards. Board must ensure compliance with specific Federal and State guidelines when opening voting locations. Board must secure additional staff necessary to operate an additional location and ensure new staff receives prescribed training by the State Elections Commission. Board's FY21 Budget request includes additional support needs necessary to accommodate a location on HHI.

Chairman McElynn informed the committee that recommendation would involve hiring a training officer, which will be a full-time position, and recruiting and training poll workers, who needs an early voting location.

Ron Clifford, Chairman of Board of Voter Registration and Election informed the Committee that there was a site found for the absentee voting location at the Government Office located mid-island and this space provided enough room for a check in office and noted that the board room would serve as the ballot marking location and voting equipment to check in absentee voters. Mr. Clifford stated that more workers will be needed to run the absentee office.

Chairman McElynn agreed that there would be adequate space at this location. He also stated to hire the Training Officer around July 1<sup>st</sup>. He also commented that the June primary will be missed but would the location would be set up by the Presidential election and be providing absentee voting. Chairman McElynn wanted to make Ms. Jacobs aware that the funding needs for the training officer would be for a full time position. Ms. Jacobs assured the Chairman that everything was addressed regarding the funding and has the recommendation in the budget for the next fiscal year.

Council Member Flewelling asked Mr. Clifford if the facility has been evaluated for with social distancing compliance due to COVID 19. Mr. Clifford responded yes, but it also depended on how many absentee voters show up at once and voters tend to come in spurts but believes there is enough space to spread voters out enough and space out the machines. Mr. Clifford commented that there will be bottlenecking at check-in and that will cause an issue no matter where the location.

Council Member Rodman suggested if getting them in and out becomes a problem, there may be a back door that voters can exit through after voting. Mr. Clifford agreed that would be beneficial and that room does have a side door that can be used for that purpose.

Gerald Dawson commented that this location was going to be Satellite Office around 4-6 weeks before an election, and recalls that there were some security issues and handicap compliance not being met and if it hasn't been it needs to be fixed. Mr. Clifford sated that the parking lot and the building were examined with security issues and the doors are wheelchair accessible and believes everything is being complied with. Council Member Dawson asked Mr. Clifford when he anticipated bringing a training officer on board. Mr. Clifford recommends immediately once approved and hopes to have the Training Officer recruit poll workers.

Council Member Howard asked Mr. Clifford if he thinks there will be a problem recruiting poll workers due to COVID-19. Mr. Clifford responded, yes the number of poll workers have decreased due to the virus.

Council Member Glover wanted to know if Mr. Clifford was prepared to provide PPE for the poll workers. Mr. Clifford responded that the State is funding the PPE equipment and he will do all he can to keep the poll workers safe.

Ms. Spells pointed out that Marie's request, in addition to the training position, was for an election technician to support the equipment and the budget request for the two positions would be about \$90,000.00,

Council Member Rodman commented that he would like to see those positions as county-wide position and questions the need to vote on this today when it will be voted on during the budget session. Ms. Jacobs stated that Council Member Rodman is correct and the item does not need to be voted on at this time because it will be voted on during the budget session.

### **BOARDS AND COMMISSIONS**

**Motion**: <u>It was moved by Council Member Flewelling, seconded by Council Member Glover to reappoint Phil</u> <u>Kiser and appoint James Mack to the Parks and Recreation Board and reappoint Louis Poindexter and Elaine</u> <u>Lust to the Bluffton Township Fire District. Voting Yeas: Council Member Passiment, Council Member</u> <u>Sommerville, Vice Chairman Cover, Council Member Dawson, Council Member Flewelling, Council Member</u> <u>Rodman, Council Member Glover, Council Member Hervochon, Council Member Hervochon, and Chairman</u> <u>McElynn. The motion passed 10:0</u>

#### **CITIZEN COMMENT**

No Citizen Comments via Clerk to Council, Sarah Brock.

Vice Chairman Covert had a comment from Elizabeth, on line wanting to know when Burton Wells Park will be open. Ms. Jacobs stated that there was not a date for reopening the parks at this time.

Council Member Howard stated that the Passive Parks are open.

Council Member Glover asked Ms. Jacobs if there was a possibility of Burton Wells' walking area being open for exercise. Ms. Jacobs responded that there isn't any problem with walking the trails as long as social distancing is being maintained.

#### ADJOURNMENT

Meeting adjourned at 3:31



# **BEAUFORT COUNTY COUNCIL**

## Agenda Item Summary

Item Title:

Recommendation for FY 2021 Contract Renewals

#### Council Committee:

Community Services Committee

### Meeting Date:

June 1, 2020

Committee Presenter (Name and Title):

Dave Thomas, CPPO, Purchasing Director

Issues for Consideration:

To improve our process for renewing annual contracts a summary sheet (see the attached excel sheet) is provided for your committee's review and approval. The summary sheet provides the vendor name, purpose, requesting department, account name and number, prior and current contract cost, term, and remarks. The Department Head responsible for the contract or their representative will be available for questions during the committee meeting.

Points to Consider:

1. Cost increases due to COVID-19 and CPI adjustments.

Funding & Liability Factors:

See the attached Excel Summary Sheet covering contracts 1-9.

Council Options:

Approve or disapprove the contract renewals.

Recommendation:

The Purchasing Department recommends that the Community Services Committee approve and recommend to County Council, approval of the contract renewals (Item 1-9) as stated in the attached summary.

	Vendor	Purpose	Department	Account	FY 20 Cost	FY21 Cost	Term (Beg/End)	
							5	
	Physio-Control (now part of Stryker)	EMS Cardiac Monitor/Lucas CPR Unit Maintenance Contract	EMS Contract 1121817	Maintenance Contract 10001230-51110	\$14,535.00	\$14,535.00	08/01/2018 Thru 07/31/2021	Howell Youmans
1	Physio-Control (now part of Stryker)	EMS Cardiac Monitor/Lucas CPR Unit Maintenance Contract	EMS Contract 1121819	Maintenance Contract 10001230-51110	\$15,595.20	\$15,595.20	08/01/2018 Thru 07/31/2021	
	Physio-Control (now part of Stryker)	EMS Cardiac Monitor/Lucas CPR Unit Maintenance Contract	EMS Contract 1121818	Maintenance Contract 10001230-51110	\$20,430.60	\$20,430.61	08/01/2017 Thru 07/31/2021	
				Total	\$50,560.80	\$50,560.81		
2	Pictometry International Corporation Rochester, New York	License Image Software/Aerial Photos	GIS	Aerial Photos 10001152-51250	\$90,409.26	\$86,161.75	7/1/2020 thru 6/30/2021	Daniel Morgan
3	Thinkguard	Offsite disaster recovery and backup of critical county servers and data	П	10001150-51110	\$93,528.00	\$95,076.00	07/01/2020 Thru 06/30/2021	Patrick Hill
		This system backs up all the County Servers and Data.	e County Servers and Data					
4	NWN (Cisco Smartnet)	Phone System and Partial network Gear	F	10001150-51110	\$144,038.33	\$158,429.00	07/01/2020 Thru 06/30/2021	Patrick Hill
		Cost increa	Cost increase due to new phone server operating system	er operating system				
ß	E	Microsoft Renewal for Servers and Desktop Operating Systems	F	Maintenance Contracts 10001150-51110	\$230,447	\$487,568.83	07/01/2020 Thru 06/30/2021	Patrick Hill
	Microsoft renewal	crosoft renewal at \$202,191.41 plus \$285,377.42 adding Microsoft 365 licenses to assist with disaster recovery plans and remote work.	adding Microsoft 365 lice	nses to assist with disaster	recovery plans	and remote work.		
9	EMS Management and Consultants Lewisville, north Carolina	Billing Services for BC EMS	EMS	100 000 1-44 220	\$168,714.82	\$213,375.00	07/01/2020 Thru 06/30/2021	Marci Taylor
		for FY21 estimated the	y will bring in 3.4 mil We p	for FV21 estimated they will bring in 3.4 mil We pay them 6.25 management fee	t fee			
7	Clarke Mosquito Control Products, Inc. St. Charles, Illinois	Public Health Insecticide for Mosquito Control	Mosquito Control	Public Health Products 10001400-52320	\$206,236.60	\$222,196.66	8/1/2020 thru 7/31/2021	Gregg Hunt
		Cost increase o	Cost increase due to inflation and increase in product purchase	se in product purchase		•		
∞	Summit Food Service (formerly ABL Management) Atlanta, Georgia	Food Service Program for the BC Detention Center	Detention Center	10001250-51200	\$307,800	\$320,000	7/1/2020 thru 6/30/2021	Quandara Grant
		Increase	Increase of Cost due to increased food costs (CPI)	food costs (CPI)				
6	Mediko, Inc.	Healthcare Services for County	Detention Center	Medical/Dental Services	\$757,374.00	\$1,458,000.00	7/1/2020 thru	Quandara
			10			- 3:1	6/30/2021	Grant
	Lhange from southern Health Partners Under Emergency Procurement as a result of a new KFP Cost Increased due to economic issues and iniding qualified hursing start	.ners under Emergency Procurem	ient as a result of a new RF	P Lost increased due to ec	onomic issues ai	na maang quaime	ed nursing start	

Item	6.

SEAUFOR	106 Industrial Villa Beaufo	CHASING DEPARTMENT ge Road, Bldg. 2, Post Office E ort, South Carolina 29901-1228		
	mas, Purchasing Director pcgov.net 843.255.2353			
0:	Councilman Lawrence McElynn, Chairman, Co	mmunity Services Committee		$\checkmark$
ROM:	David L Thomas. CPPO. Purchasing Director			
SUBJ:	Contract Renewal			
	Recommendation for FY 2021 Contract Renew	als		
DATE:	06/01/2020			
BACKG	ROUND:			
/ENDO	DR INFORMATION:		COST:	
	DR INFORMATION: see the attached		<u>COST:</u> Please see the attached	
Please s	see the attached			
Please so Insert A	See the attached			
Please si Insert A FUNDIN	Addition Vendor Info.  MG: Please see the attached approved: Yes By: raymond.williams	Date: 05/28/2020		
Please si Insert A UNDIN UNDIN COR AC	see the attached         Addition Vendor Info. <b>NG:</b> Please see the attached         approved:       Yes         Yes       By: raymond.williams         CTION:       Community Services Committee meet         IMENDATION:       Commends that the Commends that the Commends	ing occurring on June 1, 2020. Numity Services Committee app	Please see the attached	proval
UNDIN UNDIN	Addition Vendor Info.	ing occurring on June 1, 2020. Numity Services Committee app	Please see the attached	proval
unding : OR ACCOMMING AND	Addition Vendor Info.   Addition Vendor Info.	ing occurring on June 1, 2020. nunity Services Committee app hed summary. pDave052720.pdf	Please see the attached	proval
unding : UNDIN UNDIN UNDIN UNDIN COR ACC COR ACC C	Addition Vendor Info.   Addition Vendor Info.	ing occurring on June 1, 2020. nunity Services Committee app hed summary. pDave052720.pdf	Please see the attached	proval

http://bcweb/PUR/\_layouts/FormServer.aspx?xmllocation=http://... 5/28/2020

Approved by Council:

Donna Ownby, Director, Emergency Medical Services De	Approved: Yes	Date:	05/28/2020
Check to override approval: 🔲 Overridden by:	Override Date:		ready for admin:
Daniel Morgan, Director, Mapping and Applications Depi	Approved: Yes	Date:	05/28/2020
Check to override approval:  Overridden by:	Override Date:		ready for admin: 🔽
Patrick Hill, Director, Information Systems Management	Approved: Yes 🗸	Date:	05/28/2020
Check to override approval: Overridden by:	Override Date:		ready for admin:
Gregg Hunt, Director, Mosquito Control Department	Approved: Yes	Date:	05/28/2020
Check to override approval: 🔲 Overridden by:	Override Date:		ready for admin:
Quandara Grant, Director, Detention Center Department	Approved: Yes	Date:	05/28/2020
Check to override approval: Overridden by:	Override Date:		ready for admin:
Monica Spells, Assistant County Administrator, Civic Eng	Approved: Yes	Date:	05/28/2020
Check to override approval: Overridden by:	Override Date:		ready for admin: 🗹
Phil Foot, Assistant County Administrator, Public Safety 🔽	Approved: Yes 🗸	Date:	05/28/2020
Check to override approval: 🔲 Overridden by:	Override Date:		ready for admin:
C others			
oved by Committee:			

After Initial Submission, Use the Save and Close Buttons





# COUNTY COUNCIL OF BEAUFORT COUNTY PURCHASING DEPARTMENT

106 Industrial Village Road Post Office Drawer 1228 Beaufort, South Carolina 29901-1228

TO: Councilman Lawrence P. McElynn, Chairman, Community Services Committee

FROM: Dave Thomas, CPPO, Purchasing Director

## SUBJ: Recommendation for FY 2021 Contract Renewals

DATE: June 1, 2020

To improve our process for renewing annual contracts, please see the attached summary sheet for your committee's review and approval. The summary sheet provides the vendor name, purpose, department, account name and number, prior and current contract cost, term, and remarks. The Department Head responsible for the contract or their representative will be available during the committee meeting to answer questions during.

**FOR ACTION:** Community Services Committee meeting occurring June 1, 2020.

**<u>RECOMMENDATION</u>**: The Purchasing Department recommends that the Community Services Committee approve and recommend to County Council, approval of the contract renewal (Item 1-9) as stated in the attached summary.

CC: Ashley Jacobs, County Administrator Christopher Inglese, Deputy County Administrator Phil Foot, Assistant County Administrator, Public Safety Monica Spells, Assistant County Administrator, Civic Engagement and Outreach Quandara Grant, Detention Center Director Patrick Hill, IT Systems Management Director Gregg Hunt, Mosquito Control Director Daniel Morgan, Mapping and Applications Director Donna Ownby, EMS Director Raymond Williams, Finance Director

Att: Contract Renewal Summary List

Community ( Services f(

ltem 6.

#### Moyer, Victoria

From: Sent: To: Subject: Attachments: Youmans, Howell Thursday, May 21, 2020 8:58 AM Moyer, Victoria FW: Beaufort County EMS Beaufort County.xlsx

Victoria,

Here is the information for the EMS Cardiac Monitor/Lucas CPR Unit maintenance contract cost.

Howell

1121818 - \$20430.61 1121819 - \$14535.00 1121817 - \$15595.20

From: Arnold, Bart <br/>bart.l.arnold@stryker.com><br/>Sent: Wednesday, May 20, 2020 3:34 PM<br/>To: Youmans, Howell <howelly@bcgov.net><br/>Subject: FW: Beaufort County EMS

[EXTERNAL EMAIL] Please report any suspicious attachments, links, or requests for sensitive information to the Beaufort County IT Division at <u>helpdesk@bcgov.net</u> or to 843-255-7000.

Howell,

Here is the invoice totals for the three service plans.

Thanks,

Bart Arnold

Senior Field Service Representative South Carolina and Western N. Carolina

Physio-Control, now a part of Styrker : 803-331-7081 | W: <u>http://www.strykeremergencycare.com/</u> 800-442-1142 Option 4

From: Sheppard, Damesha <<u>damesha.sheppard@stryker.com</u>> Sent: Tuesday, May 19, 2020 8:47 AM To: Arnold, Bart <<u>bart.l.arnold@stryker.com</u>>

Good Morning Bart,

Subject: RE: Beaufort County EMS

1

Howell yemans

						EMS	
Name	Beaufort County El	MS					
PIP Date	January						
Contract Type	On Site Comprehensiv	е					
Address Mail Address	2727 DEPOT RD BEAUFORT, SC 299	902					
Contact Phone 1	Donna Ownby / Kara 843-255-5361	an Morris	s / Howe	I		EMS 2555630 EMS 2555360	
Shipping # Billing # Contract # Contract Start	02063002 02063002 1121818 8/1/2017				Contract # Contract Start	1121817	
oonnaot otait	0/1/2011			Battery	Contract Start	0/1/2018	
Contract End	7/31/2021	2019	2020	Pins	Contract End	7/31/2021	
EMS 3	LP-15 44854790	X	X	2020		1101/2021	2019 2020
EMS 6	LP-15 44854842	X			EMS 27	Lucas 30113525	X X
EMS 7	LP-15 44854858	X	Х	2020	EMS 2	Lucas 30124823	$\frac{x}{x}$
EMS 9	LP-15 44855237	X			EMS 28	Lucas 30137449	XX
EMS 10	LP-15 44855367	X	Х	2020	EMS 5	Lucas 30137535	XX
EMS 11	LP-15 44855369	X	Х	2020	EMS 2	Lucas 30137542	XX
EMS 5	LP-15 44855415	X	X	2020	EMS 3	Lucas 30137543	X X
EMS 4	LP-15 44855497	X	X	2020	EMS 4	Lucas 30137544	X
EMS 1	LP-15 44855588	X	Х	2020	EMS 6	Lucas 30137545	X
EMS 2	LP-15 44861713	X	Х	2020	EMS 7	Lucas 30137547	XX
EMS 000	LP-15 46603819	X	X	2020	EMS 8	Lucas 30137548	XX
	Lucas 35175537	X	X	NA	EMS 9	Lucas 30137549	X
EMS 2	Lucas 35185799	NA	Х	NA	EMS 26	Lucas 30137551	X X
	Lucas 35185800	NA	X	NA	1		
	Lucas 35185801	NA		NA	]		
Contract # Contract Start Contract End	1121819 8/1/2018 7/31/2021				-		
RMAT 4 EMS 1	LP-15 40456254	X	X	2020	1		
EMS 102	LP-15 41221006	X	X	2020	1		
EMS 8	LP-15 42480064	X	X	2020	1		
EMS 26	LP-15 43281512	X	X	2020	1		
EMS 24	LP-15 43281843	X	X	2020	1		
EMS 28	LP-15 43739649	X			1		
EMS 25	LP-15 43739809	X	X	2020	1		
	LP-15 43739932	X	X	2020	1		
EMS 27					4		
EMS 27	LP-1000 43347835	XT	X I	NA			
EMS 27	LP-1000 43347835 LP-1000 43368014	X X	X   X	NA NA			

Contract #	1121820			
<b>Contract Start</b>	1/22/2020			
Contract End	1/21/2021			
RMAT 2019	LP-15 47912123	Х	Х	2020
		~		2020

Item 6.

Community Sousies

#### Moyer, Victoria

From: Sent: To: Subject: Attachments: Morgan, Daniel Tuesday, May 5, 2020 4:59 PM Moyer, Victoria RE: Annual Contract Renewal SC Beaufort County\_Amendment to Agreement.pdf

Follow Up Flag: Flag Status: Follow up Flagged

Victoria,

Attached is the quote that has been provided by Pictometry for flight #4. The cost will be over two years so FY21 amount will be estimated \$86,161.75.

If you have any questions please let me know.

Best regards, Dan

From: Moyer, Victoria Sent: Tuesday, May 05, 2020 4:53 PM To: Morgan, Daniel Subject: RE: Annual Contract Renewal

That will be sufficient until you get the revised quote.

Thank you

#### Victoria Moyer

Contracts Specialist Beaufort County Purchasing Department 843-255-2295 O 937-838-7511 C

From: Morgan, Daniel <danielm@bcgov.net> Sent: Tuesday, May 5, 2020 4:53 PM To: Moyer, Victoria <victoria.moyer@bcgov.net> Subject: RE: Annual Contract Renewal

Victoria,

I have not received the updated quote. I am inclined to send you the original quote they sent us just as a place holder and then you can replace it when a new one is produced. Will that be sufficient?

Thank you in advance.

Best regards, Dan





#### AMENDMENT TO AGREEMENT DATED AUGUST 28, 2014 BETWEEN PICTOMETRY INTERNATIONAL CORP. ("<u>PICTOMETRY</u>") AND BEAUFORT COUNTY, SC ("<u>CUSTOMER</u>")

1. This Amendment, including all Sections and Appendices referenced herein (collectively, this "Amendment") is entered into by and between Pictometry and Customer and supplements and modifies the terms of the Agreement dated August 28, 2014 as, to the extent applicable, previously modified by addenda or amendments thereto (collectively, the "Agreement"). Any purchase order or similar document issued by Customer in connection with this Amendment is issued solely for Customer's internal administrative purposes and the terms and conditions set forth on such purchase order shall be of no force or effect as between the parties. To the extent that there is any inconsistency between the terms set forth in this Amendment and those set forth in the Agreement, the terms set forth in this Amendment shall prevail.

Section A: Product Descriptions, Prices and Payment Terms Fourth Project Map

- 2. MODIFICATIONS TO AGREEMENT: An additional two-year term is being added to the Term of the Agreement. Accordingly, an additional project is being added to the Agreement identified as the "Fourth Project" as follows:
  - a. The products, pricing, product parameters and payment schedule set forth in Section A to this Amendment shall supplement the Agreement as the "Fourth Project"; and
  - b. The Fourth Project Map set forth in this Amendment shall supplement the Map(s) set forth in the Agreement.
- 3. All other terms and conditions set forth in the Agreement not expressly modified herein shall remain in full force and effect
- 4. All notices under this Agreement shall be in writing and shall be sent to the following respective addresses:

CUSTOMER NOTICE ADDRESS	PICTOMETRY NOTICE ADDRESS
Mapping & Applications Department	25 Methodist Hill Drive
104 Industrial Village Road, Building #3	
Beaufort, SC 29902	Rochester, NY 14623
Attn: Dan Morgan, Director	Atm: General Counsel
Phone: (843) 255-2535	Phone: (585) 486-0093 Fax: (585) 486-0098

Either party may change their respective notice address by giving written notice of such change to the other party at the other party's then-current notice address. Notices shall be given by any of the following methods: personal delivery; reputable express courier providing written receipt; or postage-paid certified or registered United States mail, return receipt requested. Notice shall be deemed given when actually received or when delivery is refused.

This Amendment shall become effective upon execution by duly authorized officers of Customer and Pictometry and receipt by Pictometry of such fully executed document.

CUSTOMER	PICTOMETRY
BEAUFORT COUNTY, SC	PICTOMETRY INTERNATIONAL CORP.
(entity type)	a Delaware corporation
SIGNATURE:	SIGNATURE:
NAME:	NAME:
TITLE:	TITLE:
DATE:	EXECUTION DATE:
	DATE OF RECEIPT (EFFECTIVE DATE):

Page 1 of 3

Beaufort County, SC -- C152368 2020-01-22

DD-0013-20160520

Pictometry	International Corp.				ORD	ER#
5 Method	ist Hill Drive				C15	
lochester,	NY 14623					
BILL TO			1			
BILL TO	County, SC		SHIP TO			
	an, Director		Beaufort County, Dan Morgan, Dir			
Mapping d	& Applications Department			ications Departme	nt	
104 Indus	rial Village Road, Building #3		104 Industrial Vi	llage Road, Buildi		
Beaufort, 3 (843) 255-			Beaufort, SC 29	02		
danielm@			(843) 255-2535 danielm@bcgov.			
				uct		
	CUSTOMER ID	S/	LES REP	FRE	QUENCY OF PR	OJECT
	A119835		jwilson		Biennial	
FOURTH	PROJECT					
QTY	PRODUCT NAME				DISCOUNT	
		PRODUCT DE		LIST PRICE	PRICE (%)	AMOUN
280	IMAGERY - NEIGHBORHOOD - 4-way	Product includes: 3-inch GSD	oblique frame images (4-	\$450.00	\$427.50	\$119,700.0
	(N5) (3in) Per Sector	way), 3-inch GSD orthogonal : ortho mosaic sector tiles and or	name images, 1-meter GSD ne area-wide 1-meter GSD		(5% – Long Term Incentive	
		mosaic (ECW format), Orthog	onal GSD: 0.25 feet/uixal:		Discount)	
		Nominal Oblique GSD (all val 0.24 feet/pixel, Middle Line: 0	ues +/-10%): Front Line:			
		0.34 feet/pixel.				
		Applicable Terms and Condition	ons: Delivered Content			
555	IMAGERY - COMMUNITY	Terms and Conditions of Use Product includes 9-inch GSD of	blime frame images (4_	\$75.00	\$71.25	\$39.543.7
	- 4-way (C5) (9ia) - Per	way), 9-inch GSD orthogonal i	frame images, 1-meter GSD	\$15.00	(5% - Long	\$33,343.1
	Sector	ortho mosaic sector tiles and or mosaic (ECW format). Orthog	ne area-wide 1-meter GSD		Term Incentive	
		Nominal Oblique GSD (all val			Discount)	
		0.74 feet/pixel, Middle Line: 0				
		1.00 feet/pixel. Applicable Terms and Condition	ma: Daliwarad Contant			
		Terms and Conditions of Use				
2	Pictometry Connect - CA - 100	Pictometry Connect - CA - 100	(Custom Access) provides	\$3,300.00	\$2,475.00	\$4,950.00
	100	up to 100 concurrent authorize and access the Pictometry-host			(25%)	
		libraries specified elsewhere in	this Agreement via a web-			
		based, server-based or desktop deployment is through web-bas				
		Term commences on date of ac				
		represents the number of years Applicable Terms and Condition	in the Connect term.			
	-	General Terms and Conditions	Software License			
200	mit de la des mare	Agreement				
280	Tiles - Standard (3in GSD; TIFF format) Per Sector	Available with corresponding 3 3-inch GSD Mosaic Tiles in TI	" GSD imagery purchase.	\$20.00	\$10.10 (49.5%)	\$2,828.00
		provided "as is." Refer to Produ		1	(49.370)	
		additional details. Applicable Terms and Condition	Defining of the			
		Terms and Conditions of Use				
555	Tiles - Standard (9in GSD;	Available with corresponding S	" GSD imagery purchase.	\$10.00	\$5.05	\$2,802.75
	TIFF format) Per Sector	9-inch GSD Mosaic Tiles in TI provided "as is." Refer to Prod			(49.5%)	
		additional details.				
		Applicable Terms and Condition Terms and Conditions of Use	ons: Delivered Content			
1	FutureView Adv Training	Full conference registration to :	advanced training designed	\$2,499.00		\$2,499.00
	l i	to maximize deployment. Inclu	des hotel room for up to			the product of the first start for
		three nights, event registration, to \$500. Customer will be prov	and round-trip airfare up			
		complete FutureView registrati	on. (Air Travel			
		Restrictions - 30 day advance p	urchase for airfare, per			
		person round trip airfare at stan through Pictometry's travel pro				
		redeemed within three years of	agreement execution date.			
		Applicable Terms and Condition				

#### Beaufort County, SC - C152368 2020-01-22

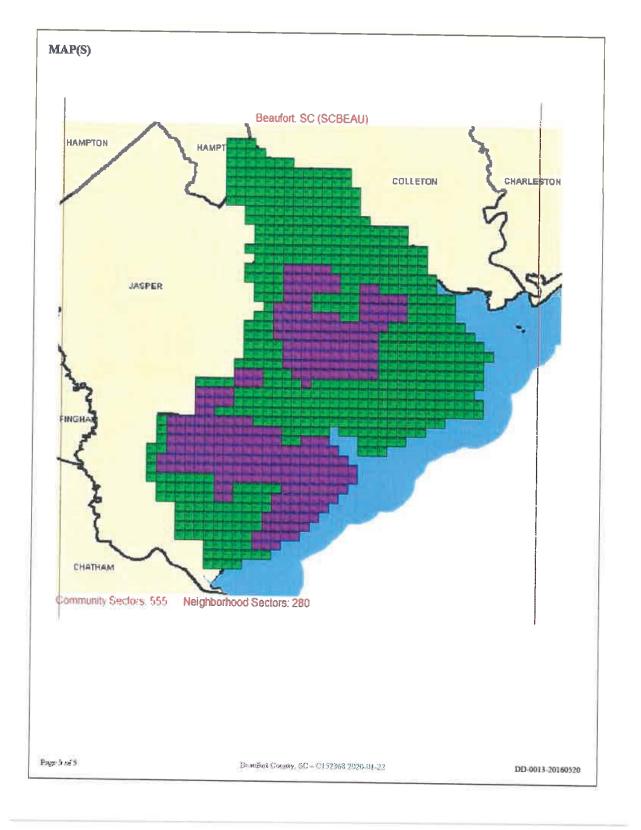
1	Media Drive Capacity 931G - Drive Model 1T - EXTPOWER	External USB 2.0 / eSATA Externally Powered. Delivery media prices include copying a complete image library onto media. Sub-warehousing sold separately. Applicable Terms and Conditions; Order Form	\$199.00	\$0.00 (100%)	\$0.00
1	Oblique Imagery Bundle w/Two(2) Yrs of EFS Maint & Support	Includes digital copy of the Licensed Documentation for the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one (1) Administration / IT Training Session, ten (10) hours of telephone support, one copy of Pictometry Electronic Field Study (EFS) software, latest version, on the storage media specified herein, and access to download updated versions of the EFS Licensed Software for a period of two years from the initial date of shipment of the EFS software, along with a copy of the updated documentation. Applicable Terms and Conditions: Software License	\$0.00		\$0.00
1	RapidAccess - Disaster Response Program	Agreement RapidAccess - Disaster Response Program is an emergency response program offering flights after an emergency or disaster. Refer to the attached detailed description of the Disaster Response Program. Applicable Terms and Conditions: Order Form	\$0.00		\$0.00
280	Mosaic - Ares Wide (Jin GSD; MrSID format; individual) Per Sector	Available with purchase of corresponding tile product. New processing or re-processing to MrSID of individual tiles of 3-inch GSD imagery. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$2.00	\$0.00 (100%)	\$0.00
1	Pictometry for Essi Web AppBuilder	Pictometry for Esri Web AppBuilder is a server based widget for installation on Customer's server that allows users with valid Pictometry Connect accounts to access oblique and orthogonal imagery within web applications suthored using Web AppBuilder for ArcGIS (Developer Edition) available separately from Esri. Requires a Pictometry Connect account. Applicable Terms and Conditions: Software License Agreement	\$1,990.00	\$0.00 (100%)	\$0.00
1	Integrated Pictometry Application	Integrated Pictometry Applications are web based technologies that allow a developer to embed a web instance into a product / application that connects to a customers Licensed Pictometry-hosted imagery. Currently supports JavaScript / Frame applications for both Visualization (Enternal with Measurement Tools) use. Requires a Pictometry Connect or Pictometry Connect PFW / View Account depending on use type. Applicable Terms and Conditions: Online Services General Terms and Conditions: Software License	\$1,990.00	\$0.00 (100%)	\$0.00
555	Mosaic - Area Wide (9in GSD; MrSID format; individual) Per Sector	Agreement Available with purchase of corresponding tile product. New processing or re-processing to MrSID of individual tiles of 9-inch GSD imagery. Tiles are provided "as is." Refer to Product Parameters for additional details. Applicable Terms and Conditions: Delivered Content Terms and Conditions of Use	\$0.50	\$0.00 (100%)	\$0.00
Amount ner	product = ((1-Discount %) * Qty *	List Price) SUBTOTA	L – FOURTH PR	OJECT	\$172,323.50
OURTH P	ROJECT				
Due at Shipment of Imagery Due at First Anniversary of Shipment of Imagery				\$86,161. \$86,161.	
Total Pays	ments T PARAMETERS			\$172,323.	50
MAGERY Pr	PROJECT roduct:	IMAGERY - NEIGHBORHOOD - 4-way (N5) (3 Leaf Off: Less than 30% leaf cover	in) Per Sector		
age 3 of 5					

Item 6.

#### Product: IMAGERY - COMMUNITY - 4-way (C5) (9in) - Per Sector Loaf: Leaf Off: Less than 30% leaf cover CONNECT **Product:** Pictometry Connect - CA - 100 Admin User Name: Dan Morgan Admin User Email: danielm@bcgov.net Geofence: SC Beaufort (Primary Geofence) CONNECT-SERVER INTEGRATION **Product:** Pictometry for Esri Web AppBuilder Server Inte Web AppBuilder (Both Visualization and Analytics) **Technical Contact:** Company Name: na Number: Pho Email Address: Product: Integrated Pictometry Application Server Integration: Technical Contact: IFA (Both Visualization & Analytics) Company Name: Phone Number: Email Address: STANDARD ORTHO MOSAIC PRODUCTS STANDARD OR THO MODARD FRODUCTS Pictometry standard or tho mosaic products are produced through automated mosaicking processes that incorporate digital elevation data with individual Pictometry or the frames to create large-area mosaics on an extremely cost-effective basis. Because these products are produced through automated processes, rather than more expensive manual review and hand-touched corrective processes, there may be inherent artifacts in some of the resulting mosaics. While Pictometry works to minimize such artifacts, the Pictometry standard or tho mosaic products are provided on an 'AS IS' basis with respect to visible cutlines along mosaic seams resulting from the submatrix of minimized processes. following types of artifacts: Disconnects in non-elevated surfaces generally caused by inaccurate elevation data; Disconnects in elevated surfaces (e.g., roadways, bridges, etc.) generally caused by elevated surfaces not being represented in the elevation data; 511 Building intersect and clipping generally caused by buildings not being represented in the elevation data; Solitang microcit and cupping generary caused by commission of the season, or during different seasons; Seasonal variations caused by images taken at different times during a season, or during different seasons; Ground illumination variations caused by images taken under different illumination (e.g., sunny, high overcast, morning light, afternoon light, etc.) within one iv. flight day or during different flight days; Single GSD color variations caused by illumination differences or multiple-aircraft/camera captures; vi. 5972 Mixed GSD color variations caused by adjacent areas being flown at different ground sample distances (GSDs); and Water body color variations caused by multiple individual frames being used to create a mosaic across a body of water (e.g., lakes, ponds, rivers, etc.). viii Other Pictometry products may be available that are less prone to such artifacts than the Pictometry standard ortho mosaic products. RapidAccess-Disaster Response Program ("DRP") Customer is eligible for DRP described below from the Effective Date through the second anniversary of the initial Project delivery. Following payment to Pictometry of amounts due with respect to each subsequent Project. Customer will be eligible for the then-current DRP for a period of two years from delivery of such subsequent Project. Customer must be in good-standing with Pictometry to maintain eligibility for DRP. A. Disaster Coverage Imagery at No Additional Charge - Pictometry will, upon request of Customer and at no additional charge, provide standard quality imagery of up to 200 square miles of affected areas (as determined by Pictometry) upon the occurrence of any of the following events during any period Customer is eligible for DRP: Hurricane: areas affected by hurricanes of Category 2 and higher. □ Tornado: areas affected by tornados rated EF4 and higher. I Terrorist: areas affected by damage from terrorist attack. Earthquake: areas affected by damage to critical infrastructure resulting from earthquakes measured at 6.0 or higher on the Richter scale. □ Tsunami: areas affected by damage to critical infrastructure resulting from tsunamis. B. Discounted Rate - Coverage for areas affected by the events set forth above exceeding 200 square miles will be, subject to Pictometry resource availability. offered to Customer at the then current DRP rates. Also, coverage for areas affected by hurricanes below Category II, tomadoes below EF4 or earthquakes rated below 6.0 on the Richter scale will be, subject to Pictometry resource availability, offered to Customer at the then current DRP rates. C. Online Services - Use of Pictometry Connect Explorer TH - Pictometry's DRP includes the use of Connect Explorer for a term of minety days from the date of delivery of the DRP imagery. Customer shall have access to the DRP imagery for as long as they maintain an active Connect account.

Page 4 of 5

DD-0013-20160520



From:	Morgan, Daniel
Sent:	Friday, May 15, 2020 1:42 PM
To:	Moyer, Victoria
Subject:	FW: Annual Contract Renewal
Attachments:	SC Beaufort County_Amendment to Agreement.pdf

Victoria,

I have reached out to the vendor again and this amendment is what they are using for our quote moving forward. If you have any other questions please let me know.

Best regards, Dan

From: Morgan, Daniel Sent: Tuesday, May 05, 2020 4:58 PM To: Moyer, Victoria Subject: RE: Annual Contract Renewal

Victoria,

Attached is the quote that has been provided by Pictometry for flight #4. The cost will be over two years so FY21 amount will be estimated \$86,161.75.

If you have any questions please let me know.

Best regards, Dan

From: Moyer, Victoria Sent: Tuesday, May 05, 2020 4:53 PM To: Morgan, Daniel Subject: RE: Annual Contract Renewal

That will be sufficient until you get the revised quote.

Thank you

#### Victoria Moyer

Contracts Specialist Beaufort County Purchasing Department 843-255-2295 O 937-838-7511 C

From: Morgan, Daniel <danielm@bcgov.net> Sent: Tuesday, May 5, 2020 4:53 PM To: Moyer, Victoria <victoria.moyer@bcgov.net> Subject: RE: Annual Contract Renewal

#### Victoria,

I have not received the updated quote. I am inclined to send you the original quote they sent us just as a place holder and then you can replace it when a new one is produced. Will that be sufficient?

Thank you in advance.

Best regards, Dan

From: Moyer, Victoria Sent: Tuesday, May 05, 2020 9:28 AM To: Morgan, Daniel Cc: Thomas, Dave Subject: RE: Annual Contract Renewal

#### Good Morning

I am following up to see if you happened to have received the quote from Pictometry International yet.

Thank you

#### Victoria Moyer

Contracts Specialist Beaufort County Purchasing Department 843-255-2295 O 937-838-7511 C

From: Moyer, Victoria Sent: Thursday, April 30, 2020 3:51 PM To: Morgan, Daniel <<u>danielm@bcgov.net</u>> Cc: Thomas, Dave <<u>dthomas@bcgov.net</u>> Subject: RE: Annual Contract Renewal

Thank you

#### Victoria Moyer

Contracts Specialist Beaufort County Purchasing Department 843-255-2295 O 937-838-7511 C

From: Morgan, Daniel <<u>danielm@bcgov.net</u>> Sent: Thursday, April 30, 2020 3:44 PM To: Moyer, Victoria <<u>victoria.moyer@bcgov.net</u>>

3,4,5

#### Moyer, Victoria

From:	Hill, Patrick
Sent:	Friday, May 15, 2020 8:56 AM
To:	Moyer, Victoria; Thomas, Dave
Cc:	Polite, Shakeeya
Subject:	Annual Contract Renewals
Attachments:	renewals.xlsx; SHI Quote-18854658.pdf; SHI Quote-18865455.pdf; ThinkGard - Beaufort County - Annual Quote - July 2020 - June 2021.pdf

Hi Victoria,

Please see the annual contract renewal adjustments for IT below. Please let me know if you have any questions or need any additional information.

Department	Vendor	FY20 Cost	FY21 Cost	Contract Term	Notes
					Cisco Smartnet renewal for phone system and partial network gear. The increase is
Information Technology Systems	NWN	\$144,038.00	\$158,429.00	1 year	due to new phone server operating system
Information Technology Cystone		6000 447 00	6202 404 44		Microsoft renewal for servers and desktop
Information Technology Systems	SHI	\$230,447.00	\$202,191.41	1 year	operating systems
Information Tasks I and Costants	C111		4005 0TT 00		Microsoft Office 365: for user base includes
Information Technology Systems	SHI	0	\$285,377.00	_ 1 year	email, one drive, teams, office, etc
					offsite disaster recovery and backup of
Information Technology Systems	ThinkGard	\$93,528.00	\$95,076.00	1 year	critical county servers and data

Thanks, **Patrick Hill** IT Systems Director IT Systems Management Beaufort County Government 843-255-7044



TT	
TI	

1



Pricing Proposal Quotation #: 18865455 Reference #: EA# 84375170 Created On: May-11-2020 Valid Until: May-29-2020

#### **County of Beaufort**

#### **Inside Account Manager**

Patrick Hill Phone: 843-592-4422 Fax: Email: phill@bcgov.net	290 D Somer Phone Fax:	<b>es Tsipas</b> avidson Ave set, NJ 08873 : 800-211-0831 800-211-7954 James_Tsipas@	)shi.com
All Prices are in US Dollar (USD)			
Product	Qty	Your Price	Total
1 O365GCCE5 ShrdSvr ALNG SU MVL O365GCCE3 PerUsr Microsoft - Part#: T2N-00005 Contract Name: Microsoft Reseller Contract #: 4400017751 Coverage Term: Jul-01-2020 – Jun-30-2021 Note: Year 3	5	\$161.18	\$805.90
2 M365 E3 GCC Unified ShrdSvr ALNG SubsVL MVL PerUsr Microsoft - Part#: aad-34704 Contract Name: Microsoft Reseller Contract #: 4400017751 Coverage Term: Jul-01-2020 – Jun-30-2021 Note: Year 3	1168	\$243.64	\$284,571.52
	8	Total	\$285,377.42
Additional Comments			

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.

#### Hello,

Here is a renewal quote for any items that will be expiring soon. Please send all purchase orders directly to SoutheastTeam@shi.com.

Thanks! James Tsipas

(	shi	Pricing Propo Quotation #: Description: Reference #: Created On: Valid Until:	188546 Microso	oft EA Annu 375170 -2020	ual Payment			
Cou	unty of Beaufort			Inside	Account	Ma	nager	
hone ax:	ick HIII e: 843-592-4422 phill@bcgov.net			Phone: 80 Fax: 80		shi,co	m	
ll Pric	<u>there</u> to order this quote ces are in US Dollar(USD) Product					Qty	Your Price	Total
1 8	SQLSvrStd ALNG SA MVL Microsoft - Part#: 228-04433 Contract Name: Microsoft Resell Contract #: 4400017751 Coverage Term: Jul-01-2020 – Ji Note: Year 3 of 3					1	\$144.14	\$144.14
2 E	ExchgSvrStd ALNG SA MVL Microsoft - Part#: 312-02257 Contract Name: Microsoft Resell Contract #: 4400017751 Coverage Term: Jul-01-2020 – Ju Note: Year 3 of 3					1	\$113.84	\$113.84
3 E	ExchgSvrEnt ALNG SA MVL Microsoft - Part#: 395-02504 Contract Name: Microsoft Reself Contract #: 4400017751 Coverage Term: Jul-01-2020 – Ji Note: Year 3 of 3					3	\$651.10	\$1,953.30
4 V	MNVDAPerDvc ALNG SubsVL MV Microsoft - Part#: 4ZF-00019 Contract Name: Microsoft Reselle Contract #: 4400017751 Coverage Term: Jul-01-2020 – Ji Note: Year 3 of 3	9.				50	\$82.56	\$4,128.00
5 5	SfBSvr ALNG SA MVL Microsoft - Part#: 5HU-00216 Contract Name: Microsoft Reselle Contract #: 4400017751 Coverage Term: Jul-01-2020 – Ju	-		10.0.0. (V110)		ĩ	\$586.40	\$586.40

	Note: Year 3 of 3			
6	WinRmtDsktpSrvcsCAL ALNG SA MVL UsrCAL Microsoft - Part#: 6VC-01254 Contract Name: Microsoft Reseller Contract #: 4400017751 Coverage Term: Jul-01-2020 – Jun-23-2021 Note: Year 3 of 3	10	\$21.29	\$212.90
7	EntCAL ALNG SA MVL UsrCAL wSrvcs Microsoft - Part#: 76A-00034 Contract Name: Microsoft Reseller Contract #: 4400017751 Coverage Term: Jul-01-2020 – Jun-23-2021 Note: Year 3 of 3	1168	\$106.47	\$124,356.96
8	SQLSvrEntCore ALNG SA MVL 2Lic CoreLic Microsoft - Part#: 7JQ-00343 Contract Name: Microsoft Reseller Contract #: 4400017751 Coverage Term: Jul-01-2020 – Jun-23-2021 Note: Year 3 of 3	8	\$2,209.66	\$17,677.28
9	WinSvrDCCore ALNG SA MVL 2Lic CoreLic Microsoft - Part#: 9EA-00278 Contract Name: Microsoft Reseller Contract #: 4400017751 Coverage Term: Jul-01-2020 – Jun-23-2021 Note: Year 3 of 3	248	\$124.49	\$30,873.52
10	SharePointSvr ALNG SA MVL Microsoft - Part#: H04-00268 Contract Name: Microsoft Reseller Contract #: 4400017751 Coverage Term: Jul-01-2020 – Jun-23-2021 Note: Year 3 of 3	4	\$1,092.55	\$4,370.20
1	VSEntSubMSDN ALNG SA MVL Microsoft - Part#: MX3-00117 Contract Name: Microsoft Reseller Contract #: 4400017751 Coverage Term: Jul-01-2020 – Jun-23-2021 Note: Year 3 of 3	ť	\$1,054.05	\$1,054.05
2	SQLSvrStdCore ALNG SA MVL 2Lic CoreLic Microsoft - Part#: 7NQ-00292 Contract Name: Microsoft Reseller Contract #: 4400017751 Coverage Term: Jul-01-2020 – Jun-23-2021 Note: Year 3 of 3	29	\$576.58	\$16,720.82
			Total	\$202,191.41
dd	litional Comments			

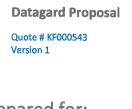
Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.



We have prepared a quote for you



# Prepared for:









-

#### DataGard

Description		Price	Qty	Ext. Price
DataGard TBR - E18	Annual Service Agreement: Services Included in Annual Rate* 1 Year Time Based Retention (TBR)* Local Backups - (1 hour – 24 hours)* Backup replication - 2 bicoastal sites * Support to keep backups running * Assist in file and ser	\$31,176.00	3	\$93,528.00
	Enterprise DataGard - 18TB Monthly Services Services Included in Monthly Rate * 1 Year Time Based Retention (TBR) * Local Backups - (1 hour - 24 hours) * Backup replication - 2 bicoastal sites * Support to keep backups running * Assist in file and server recovery * On Call Troubling Shooting Service * Full technical DR documentation * Annual cloud test * 30 days of off-site virtualization after which a fee of \$200.00 per 24 hours will apply.			
DarkWeb ID - Annual Service	DarkWeb ID Annual Scanning Services	\$1,548.00	1	\$1,548.00
	DarkWeb ID Annual Scanning Services			
		S	ubtotal:	\$95,076.00

Quote #KF000543 v1

Page: 3 of 4

160 Yeager Parkway Suite 200 Pelham, AL 35124 http://www.thinkeard.com

**Datagard Proposal** 

Prepared by:

ThinkGard LLC

(205) 564-2734

Kevin Fuller

Prepared for:

Beaufort County SC 100 Ribaut Rd PO Drawer 1228 Beaufort, SC 29901

Patrick Hill (843) 255-7044 phill@bcgov.net

#### Quote Information:

Quote #: KF000543 Version: Delivery Date: Expiration Date:

ThinkGard :

#### **Quote Summary**

kevin@thinkgard.com

Description		Amount
DataGard		\$95,076.00
	Total:	\$95,076.00

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. See Terms and Conditions Section. (.pdf file attached to electronic orders)

#### ThinkGard LLC

#### **Beaufort County SC**

Signature:		Signature:		
Name:	Kevin Fuller	Name:	Patrick Hill	
Title:	СТО	Date:		
Date:	05/11/2020			

Innovation Delivered		1		-		9	Ĩ	_		2		¥	z	0
8080														
20	2620 Whiteheal Park Dr #250 Charlotte NC 26273													
	860.606.2857 CP-47285 / CPO-05003													
										Signature:				
11 Cutote Name: Deu	Dwayne M. Chapitel 704-496-6908									Printed:				
	E adicinitatada	SC Cisco 4400016104				Smanne	Schaftort Summary	CLICKTOMER BOLCE						
	Branton Coonly Broadout Ranews					Smartreet	Gmartret Renewal	\$38,722.54		Date:	_			
Quote Date: Price Protection Ends:	5-00020 Her 13-May					CINA Subscription EWER Received	CINA Subscriptions	\$24,713.20 624 201 7m		FOR				
								AF CREWER						
								0/ 679 (0c14						
Serial Number/Duantit	Annalised Advertising	Printeller Davirations	Lest Date ut	States Inc.	UT COLUMN STATUTE			ANNE COMM			200		2	
	C9300-48P-A	cont PoE+. Network Advantage	Indens	SWT SWT	2018/0015	NE HOURIER	FCAC1	AND		Sile Address Line 1	See City		Ĩ	Customer File
FCW2124G02H C9300	C9300-48P-A	Catalyst 9300 48-port PoE+, Network Advantage		SNT	201800015	7/2/2020	7/1/2021	1010963751	REALFORT COLINITY	309 MILL POND KD	BLUFF ION	20010101667 28	000	5591.93
CIAITI	C1A1TCAT93002	DNA Premier Term, C9300 48-port		SSTC	201100531	1/19/2021	1/18/2022	1010963751	BEAUFORT COUNTY	309 MILL POND RD	BLUFFION	23910000	000	20.120C
CAT-DI	CAT-DNA-P-ADD	DNA Premier Add-On Term, C9300		SSTC	201100531	1/19/2021	1/18/2022	1010963751	BEAUFORT COUNTY	309 MILL POND RD	BLUFFTON		0000	\$241.80
CAT-DI	CAT-DNA-P-ADD	DNA Premier Term, C9300 48-port		SSTC	201100531	1/19/2021	1/18/2022	1010963751	BEAUFORT COUNTY	309 MILL POND RD	BLUFFTON		0000	\$1,419.80
FD0202407LY C1-N9	C1-N9KC9372PXE-BUN	And size ONE Nexus 9372PX-E bundle PID	10/31/2023	SNC	201100531	1/19/2021	1/18/2022	1010963751	BEAUFORT COUNTY	309 MILL POND RD	BLUFFTON		0000	\$241.80
FD02020013M C1-N9H	C1-N9KC9372PXE-BUN	AACisco ONE Nexus 9372PX-E bundle PID	10/31/2023	SNT	201800015	7/2/2020	1202/1/2	2001222000	BEAUFORI COUNTY	PO BOX 1228	BEAUFORT	SC 29901	-	\$997.12
27 FGE200401LK C1-C68	C1-C6807XL-S2T-BUN	Chassis+Fan Tray+ Sup2T+2xPower Supply; IP Services ONLY	10/31/2025	SNT	201800015	7/2/2020	7/1/2021	2001222656	BEAUFORT COUNTY	PO BOX 1228	BEAUFORT	1		24 540 21
C6880-	C6880-DNACIA	DNAC1 Advantage Term C6807 - RENEW		SSTC	201800015	8/14/2020	8/13/2021	2001222656	BEAUFORT COUNTY	PO BOX 1228	BEAUFORT			\$10,695.00
	CERRILINACIA	CRASSIS+FBR Tray+ Sup21+2xPower Supply; IP Services ONLY	10/31/2025	SNT	201800015	7/2/2020	7/1/2021	419721942	BEAUFORT COUNTY COUNCIL	104 RIBAUT ROAD	BEAUFORT			\$4,549.36
L-CPS-C	L-CPS-OM-SW7=	EDelivery License for one Operations Manager On MSP		2210	201800015	8/14/2020	8/13/2021	419721942	BEAUFORT COUNTY COUNCIL	104 RIBAUT ROAD	BEAUFORT	1		\$10,695.00
	L-CPS-MS-SW7=	EDelivery License for one Media Server on MSP		SAS	201800015	7/2/2020	7/1/2021	2000256152	BEAUFORT COUNTY GOVERNMENT REALFORT COUNTY GOVERNMENT	100 RIBAULT ROAD	BEAUFORT	SC 299020000	0000	\$871.66
	CISCO3925/K9	ACISCO 3925 w/SPE100(3GE,4EHWIC,4DSP,2SM,256MBCF,1GBDRAM,IPB)	12/31/2022	SNT	201800015	7/2/2020	7/1/2021	2000256152	BEAUFORT COUNTY GOVERNMENT	100 RIBAULT ROAD	BEAUFORT	SC 299020000		\$1 228 26
	CISCO3925/K9	ACISCO 3925 w/SPE100(3GE,4EHWIC,4DSP,2SM,256MBCF,1GBDRAM,IPB)	12/31/2022	SNT	201800015	7/2/2020	7/1/2021	2000256152	BEAUFORT COUNTY GOVERNMENT	100 RIBAULT ROAD	BEAUFORT		000	\$1,228.36
FUCZUZBRIKI NZ348	N23481 Q-FA-BUN	Standard airflow pack: N2K-C2348TO, 2AC PS, 3 Fan	9/30/2025	SNT	201800015	7/2/2020	7/1/2021	2000256152	BEAUFORT COUNTY GOVERNMENT	100 RIBAULT ROAD	BEAUFORT		000	BE-LLES
	N2348TQ-FA-BUN	Standard airflow back: N2K-C2348TO. 2AC PS. 3 Fan	5/12/15/nt	SNI	201800015	7/2/2020	7/1/2021	2000256152	BEAUFORT COUNTY GOVERNMENT	100 RIBAULT ROAD	BEAUFORT		000	\$997.12
FOC2026R1UQ N2348	N234BTQ-FA-BUN	Standard airflow pack: N2K-C2348TQ, 2AC PS, 3 Fan	9/30/2025	SNT	201800015	7/2/2020	1/1/2021	2000256152	BEAUFORT COUNTY GOVERNMENT REALEODT COUNTY GOVERNMENT	100 RIBAULT ROAD	BEAUFORT	T	000	\$377.38
	N2348TQ-FA-BUN	Standard airflow pack N2K-C2348TQ, 2AC PS, 3 Fan	9/30/2025	SNT	201800015	7/2/2020	7/1/2021	2000256152	BEALFORT COUNTY GOVERNMENT	100 REALLY POAD	BEAUFUK	5C 299020000	000	5377.38
-	N234BTQ-FA-BUN	Standard airflow pack: N2K-C2348TQ, 2AC PS, 3 Fan	9/30/2025	SNT	201800015	7/2/2020	7/1/2021	2000256152	BEAUFORT COUNTY GOVERNMENT	100 RIBAULT ROAD	BEAUFORT	Ţ	000	\$377.38
FDO2032E1P4 C1-WS4650	C1-WS4650-48PO/Kq	CISCO ISK 4431 (4GE,3NIM,8G FLASH,4G DRAM,IPB) Clero One Cataluct action 48 Deet bet av1001 Include		SNT	201800015	7/2/2020	7/1/2021	2000256152	BEAUFORT COUNTY GOVERNMENT	100 RIBAULT ROAD	BEAUFORT	SC 29902000	000	\$889.31
	C1-WS3650-48PO/K9	Cisco One Catalyst 3650 48 Port PoF 4x10G Unlink		CNT	2004/02/02	0202/2/1	1/202/1/2	2001318375	BEAUFORT COUNTY LIBRARY	311 SCOTT ST	BEAUFORT			\$612.54
	C1-WS3650-48PQ/K9	Cisco One Catalyst 3650 48 Port PoE 4x10G Uplink		TNS	2024/02/02	0707/7//	1707/1/	2001318375	BEAUFORT COUNTY LIBRARY	311 SCOTT ST	BEAUFORT			\$612.54
	C1-W53650-48PQ/K9	Cisco One Catalyst 3650 48 Port PoE 4x10G Uplink		SNT	202674665	0202/2//	1202/1/2	2/001010000	BEAUFORI COUNTY LIBRARY	311 SCOTT ST	BEAUFORT	1		\$612.54
	C1-WS3650-48PQ/K9	Cisco One Catalyst 3650 48 Port PoE 4x10G Uplink		SNT	202674665	7/2/2020	7/1/2021	2001318375	BEAUFORT COUNTY LIBRARY	311 SCOTT ST	REALEORT	5C 239U2		2012.54
	C1-WS3650-48PQ/K9	Cisco One Catalyst 3650 48 Port PoE 4x10G Uplink		SNT	202674665	7/2/2020	7/1/2021	2001318375	BEAUFORT COUNTY LIBRARY	311 SCOTT ST	BEAUFORT			\$612.54
FD02028E01X C1-WS	C1-WS3650-48PQ/K9	Cisco One Catalyst 3650 48 Port PoE 4x10G Uplink		SNT	202674665	7/2/2020	7/1/2021	2001318375	BEAUFORT COUNTY LIBRARY	311 SCOTT ST	BEAUFORT	ĺ		\$612.54
	C1-W55650-48PQ/K9	Cusco One Catalyst 3650 48 Port POE 4x10G Uplink		SNT	202674665	7/2/2020	7/1/2021	2001318375	BEAUFORT COUNTY LIBRARY	311 SCOTT ST	BEAUFORT			\$612.54
SAV-TO	5/10400-0000-0-1-0	Cisco One Catalyst 3650 48 Port Poe 4x10G Uplink		SNT	202674665	7/2/2020	7/1/2021	2001318375	BEAUFORT COUNTY LIBRARY	311 SCOTT ST	BEAUFORT	SC 29902		\$612.54
FD02028E1G4 C1-WS:	C1-WS3650-48PO/Kg	Citero One Catalyst 3650 48 Port bos 4v100 Holink		SNI	202674665	7/2/2020	7/1/2021	2001318375	BEAUFORT COUNTY LIBRARY	311 SCOTT ST	BEAUFORT	SC 29902		\$612.54
	C1-WS3650-48PO/K9	Cisco One Catalvat 3550 48 Port PoE 4x10G Unlink		TNS	2027/22/06	0707/7/1	1/1/2021	2001318375	BEAUFORT COUNTY LIBRARY	311 SCOTT 5T	BEAUFORT			\$612.54
C1-WS	C1-WS3650-48PQ/K9	Cisco One Catalyst 3650 48 Port PoE 4x10G Uplink		SNT	202674665	9/1/2020	1202/1/2	545818100C	BEAUFORT COUNTY LIBRART	311 SCOT ST	BEAUFORT	-	-	\$612.54
125 LIC-CT5	LIC-CT5520-1A	Cisco 5520 Wireless Controller 1 AP Adder License		ECMU	201800015	7/2/2020	7/1/2021	2000222002	REALFORT COUNTY LIBRARY REALFORT COUNTY MANAGEMENT	102 INDUCTI SI BEAUFORI	BEAUFORT	SC 29902		\$510.17
C9500-	C9500-48Y4C-A	Catalyst 9500 48-port x 1/10/25G + 4-port 40/100G, Advantage		SNT	201800015	7/2/2020	7/1/2021	1017720427	BEAUFORT COUNTY MANAGEMENT	1.	REALIFORT	nonnanssi ns		00.000,24
C9300-48P-A	48P-A	Catalyst 9300 48-port PoE+, Network Advantage		SNT	201800015	7/2/2020	7/1/2021	1015489607	BEAUFORT COUNTY MANAGEMENT	106 INDUSTRIAL VILLA BEAUFOR	REALIFORT	SC 200064301	1001	51,367.44
C9300-48P-A	48P-A	Catalyst 9300 48-port PoE+, Network Advantage		SNT	201800015	7/2/2020	7/1/2021	1015489607	BEAUFORT COUNTY MANAGEMENT	106 INDUSTRIAL VILLA: BEAUFORT	BEAUFORT		1291	\$591.9
A-980-00520	48P-A	Catalyst 9300 48-port PoE+, Network Advantage		SNT	201800015	7/2/2020	7/1/2021	1015489607	BEAUFORT COUNTY MANAGEMENT		BEAUFORT		1291	\$591.93
FOC2224Z07A C9300-48P-A	48P-A	Catalyst 3300 48-port POE+. Network Advantage Catalyst 3300 48-port POE+. Network Advantage		SNT	201800015	7/2/2020	1/1/2021	1015489607	BEAUFORT COUNTY MANAGEMENT		BEAUFORT		1291	\$591.93
C9300-48P-A	48P-A	Catalvst 9300 48-bort PoE4. Network Advantage		TNS	STOODEDC	0707/7/1	1707/1//	1015489607	BEAUFORT COUNTY MANAGEMENT	106 INDUSTRIAL VILLA, BEAUFORT	BEAUFORT	1	1291	\$591.9
FCW2102455T WS-C26	WS-C7960X-24PSO-1	Catables 2060-V 24 Gint Dec 110M Pucce - Putcer 1 ANI Dec		- AND		1/2/2020	1707/1/1	1015489607	BEAUFORT COUNTY MANAGEMENT	106 INDUSTRIAL VILLA, BEAUFORT	BEAUFORT	SC 29906-4291	1291	\$591.9

Page 1 of 2

NWN Corporation

Item 6.

511

33

0	¢1 744 00	C1 744 00	2000 C	anoort								ustomer Price	ALLA UN	\$6 876 50	42 AAN NN	\$3 034 00	\$522.34	\$1.653.12	\$383.76	C383 76	\$74.698.70	\$12.30	C4 650 33	77'DC0'+¢																
z	20992	20902	20000	There								1	ZURRY	20902	29902	44D7	29902	29902	9902	29902	20902	00000862	20002	7000													Ī			
Σ	SC 33		1			Ì						States -		SC	1	I	T	SC	1		Ì	5	1	Ī		Ī			İ									ľ		
_	BEAUFORT	BEAUFORT	BSAI ICODT									finecus.	Beaurion	BEAUFORT	BEALFORT	REALIFORT	BEAUFORT	BEAUFORT	BEAUFORT	BEAUFORT	BEAUFORT	BEAUFORT	REALIFORT																	
K	2001 DUKE ST	2001 DUKE ST	DOI DURE ST	10 1000 100								Non-second second	104 RIBAUT RD	104 RIBAUT RD	04 RIBAUT RD	104 RIBAUT RD	104 RIBAUT RD	04 RIBAUT RD	104 RIBAUT RD	104 RIBAUT RD	104 RIBAUT RD	100 RIBAULT ROAD	TOA RIBALIT RD																	
	BEAUFORT COUNTY SHERIFFS DFFIC 2	BEAUFORT COUNTY SHERIFFS OFFIC 2	REALIFORT COLINTY SHERIFES CHERCE 2001 DLIKE ST									Install Son Marino	BEAUFORT COUNTY COUNCIL				Ì			BEAUFORT COUNTY COUNCIL 1		MENT	1	Ì			e date" in order		considered to covered.											
_	1003568373	1003568373	2001232199									Avelal Site (G	419721943	419721943	419721943	419721943	419721943	419721943	419721943	419721943	419721943	2000256152	419721943				Claro has a Renewal Policy which states SMARThet Coverage must be renewed during the first 20 deve following the coverage file dure" in order		Products that are not covered by a SMARTING Contract on the \$325 day following the renewal due date will fail off contract and be considered una owned.											
Ŧ	7/1/2021	7/1/2021	1/1/2021					+				1 Diele	7/1/2021	7/1/2021	7/1/2021	7/1/2021	7/1/2021	7/1/2021	7/1/2021	7/1/2021	7/1/2021	7/1/2021	7/1/2021				in Brat 90 daws foll		eval due date will		2		-							
,	7/2/2020.	7/2/2020	7/2/2020									egin Date Enc	7/2/2020	7/2/2020	7/2/2020	7/2/2020	7/2/2020	7/2/2020	7/2/2020	7/2/2020	7/2/2020	7/2/2020	7/2/2020				renewed during th		v following the ren	for TAC Service.	ont nor JOS Undate									
L	201800015	201800015	201800015									Contract Number Regyr Date End Date	201800015	201800015	201800015	201800015	201800015	201800015	201800015	201800015	201800015	201800015	201800015				Thet Coverage must be		Contract on the 31st do	Uncovered product will be subject to a minimum charge of \$800/hour for TAC Service.	In addition, uncovered product will not qualify for Advance Replacement nor 105 Updates.									-
	SNT	SNT	SNT							+		Contract Level	ECMU	ECMU	ECMU	ECMU	ECMU	ECMU	ECMU	ECMU	ECMU	ECMU	ECMU			ADURT POLICY	ilicy which states SMAI	itimment.	overed by a SMARTnet	be subject to a minim	product will not qualify									
			9/30/2023								furnet Dante of	Support														CISCO TO DAY RENEWAY POLICY	Clsco has a Renewal Po	to maintain service entitimont.	Products that are not a	Uncovered product will	In addition, uncovered ,									
	Cisco Catalyst 3850 48 Port 10G Fiber Switch IP Base	Cisco Catalyst 3850 48 Port 10G Fiber Switch IP Base	Cisco 1921 T1 Bundle incl. HWIC-1DSU-T1,256F/512D, SEC Lic									Product Description	CCX 12.0 ENH Seat Upy 1 LICENSE UNLY	CCX 12.0 ENH Seat Cty 1 LICENSE ONLY	EMRGNCY RSPNDR USR LIC 1 PHN FOR NEW 12X SYSTEM	UC Manager-12.x Enhanced Single User License	UC Manager-12,x Essential User License	UC Manager-12 x Essential User License	Telepresence Room Based Endpoint, Single or Multi-Screen	Telepresence Room Based Endpoint, Single or Multi-Screen	CUWL Standard 12.x Users - Service Use Only	One Unity Connection 12.x Voice Messaging User	UC Manager-12.x Enh Plus Single User License				defetae.						ajor upgrades and minor updates,	96 maintenance, and access to online resources, including TAC, from a single contract (formerly ESW, UCSS).	SMAR Thet Standard St5xNBD (SNT) - Next-business-day delivery of advance replacement parts, provided the		99 Cleco Software Application Support (SAS) - includes 24-hour technical assistance from the Cleco Technical	100 Assistance Center (TAC) via telephone and the Web, online tools, plus bug fues, maintenance, and minor releases		
	WS-C3850-48XS-S	WS-C3850-48XS-S	CISCO1921-T1SEC/K9		391577884	SWSS Renewal	5/8/2020 rev 13-May	8-Jun-20				Product Number	CCX-12-A-E-LIC	CCK-12-A-E-LIC	ER12-USR-1	LIC-CUCM-12X-ENH	LIC-CUCM-12X-ESS	LIC-CUCM-12X-ESS	LIC-TP-12X-ROOM	LIC-TP-12X-ROOM	UWL-12X-STD	UNITYCN12-STD-USR	LIC-CUCM-12X-ENHP			vytaed.	89 2) Please review for accuracy and notify NWN of any charges, moves, adds, or deletes.		zhana.	of product from OEM.			95 Cisco Software Support Service (ECMU - aka SWSS) - Major upgrades and minor updates,	online resources, including TAC, from	(NBD (SNT) - Next-business-day di	3pm local time.	on Support [SAS] - Includes 24-hr	telephone and the Web, online too.		102 SSTC-SSPT SW SUPPORT (SUBSCRIPTION-CONTENT)
c	64 FOC21012435	65 FOC2101239H	66 FJC2050L3CZ	67	68 Ouote #:	69 Quote Name:	70 Quote Date:	71 Price Protection Ends:	72	73		74 Qualitaly						80 288			83 700-1544		85 - 107	86	B7 Notes	88 1.) Quota valid for 30 days unless revised.	89 2) Please review for accuracy and	90 3.) Sales fux not Included.	91 4.) PO required before contract purchase.	92 5.) NWN will invoice upon shipmant of product from OEM.	93 b.) Payment term is Net 30 days.	94	95 Cisco Software Support	96 maintenance, and access to .	97 SMARTnet Standard 8x5x	98 request is received prior to 3pm local time.	99 Cisco Software Applicati	100 Assistance Center (TAC) via	101 for the software application.	102 SSTC-SSPT SW SUPPOR

,

NWN Corporation

34

ltem 6.

5/18/2020 6:56 AM

Page 2 of 2

Good afternoon Victoria, This is what we ame up with. I also attached the letter I received from EMSMC.         Have a great eventing I Marci         Vendor       Purpose         Marci         EMS Management and Consultants         Billing Services for BCEMS         EMS Management and Consultants         EMS Management and Consultants         Entitie Information         Cood afternoon Victoria,         Good afternoon Victoria,         Good afternoon Victoria,         Inservice call with EMSMC tomorrow with projections for P721. I will get this informatio	From: Sent: To: Cc: Subject: Attachments:		Taylor, Marci Thursday, May 14, 2020 4:56 PM Moyer, Victoria; Ownby, Donna Thomas, Dave RE: Annual Contract Review Beaufort County EMS FY21 Projections Letter.pdf	4			
Vendor     Purpose     Department     Account     FY 20 Cost     FY20 Cost       EMS Management and Consultants     Billing Services for BC EMS     EMS     10000001-44220     \$168,714.82     \$213,375.00       EMS Wanagement and Consultants     Billing Services for BC EMS     EMS     10000001-44220     \$168,714.82     \$213,375.00       From: Taylor, Marci     EMS     EMS     10000001-44220     \$168,714.82     \$213,375.00       From: Taylor, Marci     EMS     EMS     EMS     10000001-44220     \$168,714.82     \$213,375.00       From: Taylor, Marci     EMS     EMS     EMS     EMS     \$1600001-44220     \$168,714.82     \$213,375.00       From: Victoria - evictoria - morety     EMS     EMS     EMS     EMS     \$1600001-44220     \$168,714.82     \$213,375.00       From Specie - Eritoria     EMS     EMS     EMS     EMS     EMS     \$1600001-44220     \$168,714.82     \$213,375.00       Contract Review     Emonacy Diversion - Evictoria - evictor	Good afte This is wh Have a gr Marci	ernoon Victoria, hat we came up with. I also attached the let reat evening!	ter I received from EMSMC.				
EMS Management and Consultants       Billing Services for BC EMS       EMS       1000001-44220       \$13,375.00         From: Taylor, Marci       EMS Wangement and Consultants       Billing Services for BC EMS       EMS       1000001-44220       \$168,714.82       \$213,375.00         From: Taylor, Marci       EMS       EMS       I000001-44220       \$168,714.82       \$213,375.00         From: Taylor, Marci       EMS       EMS       I000001-44220       \$168,714.82       \$213,375.00         From: Taylor, Marci       EMS       EMS       EMS       Incomo tay 13, 2020 1:45 PM       Incomo tay 13, 2020 1:45 PM         To: Moyer, Victoria Avictoria.moyer@bcgov.net>       EMS       EMS       EMS       EMS       Incomo tay 13, 2020 1:45 PM         To: Moyer, Victoria Avictoria.moyer@bcgov.net>       EMS       EMS       EMS       EMS       Incomo tay 13, 2020 1:45 PM         To: Moyer, Parake       Emones       EMS       EMS       EMS       EMS       Incomo tay 13, 2020 1:45 PM         Good afternoon Victoria Avictoria.moyer@bcgov.net>       EMS       EMS       EMS       EMS       Incomo tay 14, 200       Incomp tay 14, 200       Incomo tay 14, 200       I		Vendor	Purpose	Department	Account	FY 20 Cost	FY21 Cos
EMS Management and Consultants       Billing Services for BC EMS       EMS       1000001-44220       \$168,714.82       \$213,375.00         Form: Taylor, Marci       Emm: Taylor, Marci       Emm: Taylor, Marci       \$1000001-44220       \$168,714.82       \$213,375.00         Form: Taylor, Marci       Emm: Taylor, Marci       Emm: Taylor, Marci       \$1000001-44220       \$168,714.82       \$213,375.00         Form: Taylor, Marci       Emm: Vednesday, May 13, 2020 1:45 PM       Emmertay       Emmertay       \$2000000000000000000000000000000000000							
From: Taylor, Marci Sent: Wednesday, May 13, 2020 1:45 PM To: Moyer, Victoria.moyer@bcgov.net> CC: Thomas, Dave <dthomas@bcgov.net> CC: Thomas, Dave <dthomas@bcgov.net> Subject: RE: Annual Contract Review Good afternoon Victoria, I have a conference call with EMSMC tomorrow with projections for FY21. I will get this information to you as soon as I possibly can. I want to be as accurate as possible. Thank you for your patience.</dthomas@bcgov.net></dthomas@bcgov.net>		EMS Management and Consultants Lewisville, North Carolina	Billing Services for BC EMS	EMS	1000001-44220	<b>\$168,714.82</b>	\$213,375.00
From: Taylor, Marci Sent: Wednesday, May 13, 2020 1:45 PM To: Moyer, Victoria «victoria.moyer@bcgov.net>; Ownby, Donna «downby@bcgov.net> CC: Thomas, Dave «dthomas@bcgov.net> Subject: RE: Annual Contract Review Good afternoon Victoria, I have a conference call with EMSMC tomorrow with projections for FY21. I will get this information to you as soon as I possibly can. I want to be as accurate as possible. Thank you for your patience.							
To: Moyer, Victoria <victoria.moyer@bcgov.net>; Uwnby, Donna <downby@bcgov.net> Cc: Thomas, Dave <dthomas@bcgov.net> Subject: RE: Annual Contract Review Good afternoon Victoria, I have a conference call with EMSMC tomorrow with projections for FY21. I will get this information to you as soon as I possibly can. I want to be as accurate as possible. Thank you for your patience.</dthomas@bcgov.net></downby@bcgov.net></victoria.moyer@bcgov.net>	From: Tay Sent: We	ylor, Marci ednesday, May 13, 2020 1:45 PM			Ems		
Good afternoon Victoria, I have a conference call with EMSMC tomorrow with projections for FY21. I will get this information to you as soon as I possibly can. I want to be as accurate as possible. Thank you for your patience.	To: Moye Cc: Thom Subject: f	er, Victoria <victoria.moyer@bcgov.net>; Ov ias, Dave <dthomas@bcgov.net> RE: Annual Contract Review</dthomas@bcgov.net></victoria.moyer@bcgov.net>	wnby, Donna <downby@bcgc< td=""><td>v.net&gt;</td><td></td><td></td><td></td></downby@bcgc<>	v.net>			
I have a conference call with EMSMC tomorrow with projections for FY21. 1 will get this information to you as soon as I possibly can. I want to be as accurate as possible. Thank you for your patience.	Good afte	ernoon Victoria,					6)
Thank you for your patience.	l have a c possíble.	conference call with EMSMC tomorrow with	projections for FY21. I will g	et this information to yc	vu as soon as I possibly	can. I want to be as a	ccurate as
	Thank yo	u for your patience.					



May 14, 2020

Beaufort County EMS 2727 Depot Road Attn: Marci Taylor Beaufort, SC 29902

Dear Marci,

Per your request, we have put together projections and estimate net collections of \$3,414,000 for fiscal year 2021 which at a management fee of 6.25% will result in an overall cost of \$213,375.

We genuinely appreciate our long-term partnership and the trust you have placed in us as your revenue cycle management vendor.

As always, please let me know if you have any questions or if I can assist in any way.

Best regards,

Allan Egre

Allan Logie Chief Performance Officer EMS Management & Consultants, Inc.

Via: email

# RESULTS LEERVICE CONMUNITY.

From:	Taylor, Marci
Sent:	Friday, May 15, 2020 10:43 AM
To:	Thomas, Dave; Moyer, Victoria; Ownby, Donna
Subject:	RE: Annual Contract Review

Good morning Dave,

The amount paid to EMS Management and Consultants (EMSMC) is based on the amount they recover for Beaufort County Emergency Medical Services. For the past 4 fiscal years EMSMC has outperformed their projections by 3 to 12%. As a result of this high performance their commission has risen accordingly.

Projections for FY21 indicate a possible amount of recovered funds at \$3,414,000. Their commission rate is 6.25% making their possible commission \$213,375.

### Regards,

Marci

From: Thomas, Dave <dthomas@bcgov.net> Sent: Friday, May 15, 2020 8:44 AM To: Moyer, Victoria <victoria.moyer@bcgov.net>; Taylor, Marci <marcit@bcgov.net>; Ownby, Donna <downby@bcgov.net> Subject: RE: Annual Contract Review

#### All,

Just remember any cost increase we will need to put a sentence or two on why the cost increase for the new FY. Thank you all, Dave

David (Dave) L. Thomas, CPPB, CPPO Purchasing Director, Beaufort County P.O. Drawer 1228 106 Industrial Village Road, Bid#2 Beaufort, SC 29901 Office: 843-255-2304 Moble: 843-812-8217 dthomas@bcgov.net

From: Moyer, Victoria <<u>victoria.moyer@bcgov.net</u>> Sent: Thursday, May 14, 2020 4:58 PM To: Taylor, Marci <<u>marcit@bcgov.net</u>>; Ownby, Donna <<u>downby@bcgov.net</u>> Cc: Thomas, Dave <<u>dthomas@bcgov.net</u>> Subject: RE: Annual Contract Review

Thank you ma'am. I appreciate your help

Have a good evening

Item 6.

Attachments:       Copy of FY20 contract renewal list (Mosquito Control).04-29-20.pdf;         Follow Up Flag:       Follow up         Flagged       Image Status:         Follow up       Follow up         Flagged       Image Status:         Follow up       Follow up         Flagged       Image Status:         Invas confused because I sent the requested info on April 29 (see below).       Image Status:         From: Hunt, Gregg       Sent: Wednesday, April 29, 2020 8:31 AM         Co: Moyer, Victoria «victoria.moyer@bcgov.net>       Cc. Foot, Philip cohilipf@bcgov.net>	Sent: To: Subject:	Hunt, Gregg Wednesday, May 13, 2020 4:02 PM Moyer, Victoria FW: FY21 Contracts		
Follow up Flagged ecause I sent the requested info on April 29 (see below). y, April 29, 2020 8:31 AM ria <victoria.moyer@bcgov.net> philipf@bcgov.net&gt;</victoria.moyer@bcgov.net>	Attachments:	Copy of FY20 contract renewal list (Mosquito Control).04-27-20.xlsx; Clarke FY20 contract (Mosquito Control).04-29-20.pdf	Clarke FY21 contract (Mosquito Co	ontrol).04-29-20.pdf;
	Follow Up Flag:	Follow up		
	Flag Status:	Flagged	jn Ci	
	was confused because	sent the requested info on April 29 (see below).	pra,	
	From: Hunt, Gregg Sent: Wednesday, April 2 To: Moyer, Victoria cvict Cc: Foot, Philip <philipf@< td=""><td>9, 2020 8:31 AM ria.moyer@bcgov.net&gt; bcgov.net&gt;</td><td>juito Tol</td><td><math>( \uparrow )</math></td></philipf@<>	9, 2020 8:31 AM ria.moyer@bcgov.net> bcgov.net>	juito Tol	$( \uparrow )$

Department	Vendor	FY20 Cost	FY21 Cost	Contract Term	Notes
Mosquito Control	Clarke Mosquito	\$208,500.27	\$222,196.66	July 1 to June 30	Cost increase attributed
	Control Products				to inflation

-

Item 6.

200	7	13
200	1	1

ł

Page: 1(1) 675 Sidwei (CI Si Cherles, IL 60174 U S A www.clarke.com TOLL-FREE 800-323-5727

# PH: 830-894-2000 FAX: 830-443-3070 EMAIL:<u>custometicare@clarks.com</u>

208,500.27

8	Beaufort County M.C.D. (B11310)	
1	Elizabeth Hager	

- 84 Shanklin Rd L. L
- Beaufort, SC 29906-8427

**Crouke** 

- Т 843-255-5800
- 0 843-846-1633

5 Beaufort County M.C.D. Elizabeth Hager

- н £ **39 Airport Circle**
- P
- Beaufort, SC 29907-1523 843-255-5800
- Т 0

Total

Address ID: 000000

Quotation #	Quote Date	Salesperson	Written by		Valid to
0002022621	07/26/19	Joe Strickhouser	Jamie Dunn	- Customer Ca	re <u>12/31/1</u> 9
<b>Delivery Method</b>		Terms			
Best Way		Net 30 Days			
item #	Item Descriptio	'n	Qty Ordered	<b>Unit Price</b>	Extended Price
11734	DUET HD MINI T	OTE	4 tot	48,326.8500/	tot 193,307.4
			Freight Cha	rge	1,661.36
			Tax:		13,531,51
			Order total		208,500,2

QUOTATION

\* For your convenience we also accept Visa and MasterCard

Clarks will charge applicable sales fares unless a valid exemption certificate is Emailed to accounts/aceivable@clarke.com or faxed to 630-672-7439

<sup>a</sup> A 15% restocking fee plus freight costs may be assessed to any returned items. Items must be returned within 120 days of shipment and in an acceptable condition.

Helping make communities around the world more livable, safe and comfortable

6	<b>7 C</b> l	Orke	9		т	575 Sidwell CL St Charles, IL 60174 U.S.A www.clarke.com OLL-FREE: 800-323-5727
			QUOTATION		EM	PH: 630-894-2000 FAX: 630-443-3070 IAIL: <u>customentare@clarks.com</u>
B L L	Debbie Sp 84 Shankli	n Rd 6C 29906-8427	1310)	S H P T	Beaufort County M.C.D. Elizabeth Hager 84 Shanklin Rd Beaufort, SC 29906-8427 843-846-3913	
0	843-846-10	633		0	843-846-1633 Address IE	): <b>#00001</b>
Quo	tation #	Quote Date	Salesperson	Wr	itten by	Valid to
000	2023965	04/28/20	Sydney Brogden	Ga	briela - Sales Associate	05/31/20

Terms

Net 30 Days

Qty Ordered

Tax:

Total

**Freight Charge** 

Order total

\* For your convenience we also accept Visa and MasterCard

Clarke will charge applicable sales taxes unless a valid exemption carbificate is Emailed to: accountsreceivable@clarke.com or faxed to: 630-672-7439

\* A 15% restocking fee plus freight costs may be assessed to any returned items. Items must be returned within 120 days of shipment and in an acceptable condition.

**Item Description** 

DUET HD MINI TOTE

Helping make communities around the world more livable, safe and comfortable.

Page:

Unit Price Extended Price

206,047.64

1,725.68

14,423.34

222,196.66

222,196.66

4 tot 51,511.9100/tot

1(1)



**Delivery Method** 

Best Way

ltem #

11734



675 Sidwell Court St. Charles, IL 60174 630 894 2000 P 630 443 3070 F www.clarke.com

January 1, 2019

н (<u>е</u>

Dear Sir or Madam:

This letter serves as confirmation the Clarke Mosquito Control is the exclusive registrant and manufacturer for Duet® HD adulticide, EPA Registration 8329-105.

The formulation, developed by and proprietary to Clarke, uses the active ingredients Sumithrin and Prallethrin, supplied by MGK. Clarke has exclusive rights to both of the active ingredients for public health applications.

1

Should you need further details, please let us know.

Sincerely, C

1

David McLaughlin Vice President, Marketing



1751 County Road B West, Suite 300 Roseville, MN 55113 . Office: 651.631.0940 www.summitfoodservice.com

January 30, 2020

Col. Quandara Grant Beaufort County Detention Center 106 Ribaut Rd Beaufort SC 29901

Dear Col. Grant

Summit Food Service, LLC wishes to exercise the option to renew the Contractual Agreement for Inmate food service at the Beaufort County Detention Center as of, July 1, 2020.

Summit respectfully requests that the current rates for meals be adjusted to reflect the increase of the Consumer Price Index, All Urban Consumers, Food Away from Home Index, from December 2019 is 3.3 %, the increase will be effective July 1, 2020, if the increase is agreed upon by both parties. Attached is the Actual CPI scale for the Food away from Home Percentage.

Pricing per meal Current Pricing:

Regular Inmate Portions	1.1320
Double Inmate Portions	1.2179
Regular Staff Portions	1.6177
Staff Double Portions	1.8438
New Pricing Regular Inmate Portions Double Inmate Portions Regular Staff Portions Staff Double Inmate Portions	1.1694 1.2581 1.6711 1.9046

Please let me know if you have any questions or concerns. Thank you for your continued support and partnership!

Small enough to care .... Big enough to make a difference.

West in a

Approval Signature

Approval Date\_\_\_\_\_

Item 6.

Comments	SHP contract 7/1/19 thru 10/31/19 Mediko contract from 11/1/2019 thru 6/30/2020	Increased Food Cost (CPI)				
Term (Beg/End) Comments	7/1/2020 thru 6/30/2021	7/1/2020 thru 6/30/2021				
FY21 Cost	7/1/2020 thru \$1,471,955.76 6/30/2021	\$320,000				
FY 20 Cost	\$619,470.60 \$757,374.00	\$307,8000				
Account	10001250 - 51190	10001250 - 51190		22	KNJ.	
Dept	BCDC	BCDC	NG	2/2	206	
Purpose	Healthcare Services for County Detention Center Inmates	Food Service Program for the Detention Center				
Vendor	Southern Health Partners Healthcare Service (Chattanooga, TN ) Mediko, County Detention Inc. (Richmond, VA) Center inmates	Summit Food Service Roseville, MN (formerly ABL Mgt) Atlanta, Georgia				
	6	80.				ار کے ا

An official website of the United States government Here is how you know w

#### U.S. BUREAU OF LABOR STATISTICS

#### Economic News Release

Consumer Price Index Summary

Transmission of material in this release is embargoed until 8:30 a.m. (EDT) May 12, 2020 USDL-20-0918

Technical information: (202) 691-7000 • cpi\_info@bls.gov • www.bls.gov/cpi Media Contact: (202) 691-5902 • PressOffice@bls.gov

CONSUMER PRICE INDEX - APRIL 2020

A1

E

A

The Consumer Price Index for All Urban Consumers (CPI-U) declined 0.8 percent in April on a seasonally adjusted basis, the largest monthly decline since December 2008, the U.S. Bureau of Labor Statistics reported today. Over the last 12 months, the all items index increased 0.3 percent before seasonal adjustment.

A 20.6-percent decline in the gasoline index was the largest contributor to the monthly decrease in the seasonally adjusted all items index, but the indexes for apparel, motor vehicle insurance, airline fares, and lodging away from home all fell sharply as well. In contrast, food indexes rose in April, with the index for food at home posting its largest monthly increase since February 1974. The energy index declined mostly due to the decrease in the gasoline index, though some energy component indexes rose.

The index for all items less food and energy fell 0.4 percent in April, the largest monthly decline in the history of the series, which dates to 1957. Along with the indexes mentioned above, the indexes for used cars and trucks and recreation also declined. The indexes for rent, owners' equivalent rent, medical care, and household furnishings and operations all increased in April.

The all items index increased 0.3 percent for the 12 months ending April, the smallest 12-month increase since October 2015. The index for all items less food and energy increased 1.4 percent over the last 12 months, its smallest increase since April 2011. The energy index fell 17.7 percent over the last year. In contrast, the food index rose 3.5 percent over the last 12 months, its largest 12-month increase since February 2012.

Table A. Percent changes in CPI for All Urban Consumers (CPI-U): U.S. city average

	5	ieasona		justed ding m		ges fr	<b>О</b> Л		
	Oct. 2019	Nov. 2019	Dec. 2019	Jan. 2020	Feb. 2020	Mar. 2020	Apr. 2020	Un- adjusted 12-mos. ended Apr. 2020	
11 items	.2	.2	.2	.1	.1	- 4	8	.3	
Food	.2	.1	.2	.2	.4	.3			
Food at home	.2	.1	.0	.1	.5	.5		3,5	
Food away from home (1)	.2	.2	.3	.4	.2	.2		2.8	
Energy	1.7	. 8	1.6	7	-2.0		-10.1	-17.7	
Energy commodities	2.6	1.2	3.0	-1.6		-10.4			
Gasoline (all types)	2.7	1.2	3.1	-1.6		-10.5		-31.4	
Fuel oil	1.1	1.0	1.1	4		-13.7			
Energy services	.7	.2	2	.6	3			-33.2	
Electricity	.6	.2	2	.4		2		· . 2	
Utility (piped) gas		. 4	-,2	• 4	1	2	.1	, 2	
service	1.2	.5	5	1.0	9	-1.4	.2	-1.9	
energy Commodities less food and	.1	. 2	.1	.2	.2	~.1	4	1.4	
energy commodities	4	-,1	.0	.0	.2	~.3	-	_	
New vehicles	1	1	.1	.0	.1		7	9	
Used cars and trucks,	-1.2	7	4			4	.0	6	
Apparel	-1.7	. 6		-1.2	.4	.8	4	7	
Medical care commodities	1.0		.1	.7	.4	-2.0	-4.7	-5.7	
Services less energy	1.0	.0	1.0	6	б	.0	1	.7	
services	3	-	2	-					
Shelter	.3	.3	.2	. 3	. 2	.0	4	2.2	
	-1	. 3	.2	.4	.3	.0	.0	2.5	

1/5

CPI PRINT.

Duted States Department of Labor

Q Search BLS gov

Follow Us W Release Calendar | Blog



## COUNTY COUNCIL OF BEAUFORT COUNTY **PURCHASING DEPARTMENT** 106 Industrial Village Road, Bldg 2—Post Office Drawer 1228

Beaufort, South Carolina 29901-1228

TO: Ashley Jacobs, County Administrator Christopher S. Inglese, Deputy County Administrator Alicia Holland, Assistant County Administrator, Finance Philip A. Foot, Assistant County Administrator for Public Safety

FROM: Dave Thomas, CPPO, Purchasing Director

SUBJ: Approval of Emergency Procurement for Inmate Health Service with MEDIKO

#### DATE: October 23, 2019

On October 21, 2019, Philip Foot, Assistant County Administrator for Public Safety requested approval for an emergency procurement to cover our Inmate Health Services until the end of Fiscal year 2020. This was due to an early termination letter that we received on August 21, 2019 from our current contractor Southern Health Partners. The Notice of Termination letter stated their last day for providing the service would be October 31, 2019.

In accordance to both State and Federal guidelines, Beaufort County Detention Center is required to provide a healthcare program that can properly serve our inmate population. In accordance with our procurement code, the Detention Center staff contacted several Inmate Healthcare providers for quotes and to assist us during our transition to contract with a new vendor. We received one quote from MEDIKO, who are located in Richmond, Virginia. They provided a fair and reasonable monthly price of \$63.155 (Southern Health Partners current monthly price \$68.335). The contract term will cover an eight-month period and will begin November 1, 2019 and end June 30, 2020. The total contract price for the eightmonth period will be \$505,240.

This procurement action is in accordance with our County Code for Procurement, Section 2-519, which states the following:

Notwithstanding any other section of this division, the purchasing director may make or authorize others to make emergency procurements of supplies, services, or construction items when there exists a threat to the functioning of county government: for the preservation or protection of property: or for the health, welfare or safety of any person, provided that such emergency procurements shall be made with such competition as is practicable under the circumstances. A written determination of the basis for the emergency and for the selection of the particular contractor shall be included in the contract file. As soon as practicable, a record of each emergency procurement shall be made and shall set forth the contractor's name, the amount and type of the contract, a listing of the items procured under the contract, and the identification number of the contract file.

As a matter of record, this procurement is approved in accordance with our County Code for Procurement, Section 2-519, Emergency procurements. A new Request for Proposal is already advertised to the public with the intent of awarding a new contract for Fiscal Year 2021.

Respectfully,

David L. Thomas, Procurement Director Beaufort County, South Carolina

Cc: Marlene Myers, Contract Manager,

### Grant, Quandara

From:	Foot, Philip
Sent:	Monday, May 11, 2020 4:35 PM
To:	Grant, Quandara
Subject:	FW: Beaufort County and MEDIKO 2020-2021

I guess this is the corrected one.

From: Megan King </br>

Sent: Monday, May 11, 2020 4:34 PM

To: Foot, Philip 

Subject: Beaufort County and MEDIKO 2020-2021

[EXTERNAL EMAIL] Please report any suspicious attachments, links, or requests for sensitive information to the Beaufort County IT Division at <u>helpdesk@bcgov.net</u> or to 843-255-7000.

Please disregard the previous e-mail and accept this corrected e-mail with corrected totals in the chart. Thank you!

#### Hi Philip,

We are working on finalizing the new contract for 2020-2021 with renewals. In the meantime, below is the breakdown of costs and the current payout schedule for sign-on bonuses, which will be billed to the county for payment. Of course, these are subject to change should employees resign, move to part time status etc. and there is still an ongoing negotiation for one position so I recommend building in a buffer to cover additional bonuses. I am happy to say that all positions have been hired for and things seem to be going great! Please let me know if there is anything that I am able to help with.

Annual Contract Cost: \$1,403,046 Monthly Cost: \$116,920.50

Sign-on Bonus payout schedule, as of now:

2020	May	June	July	August	September	October	November	December
	1,076.50	538.25	3,902.31	4,575.13		3,364.06	2,018.44	3,094.94

2021	January	February	March	April	May	June	July
	1,076.50	1,076.50		2,691.25	12,110.63		

2020 Total Though July 1: \$1,614.75

July 1 2020-June 30 2021 Currently Scheduled Payout Total: \$33,909.76 Recommended Additional Budget for Bonuses: \$35,000

Total July 1, 2020-June 2021 Recommended Budget: \$1,471,955.76

I will have an updated contract to you as soon as I receive it. Thank you!

**Megan King** 

£



# **BEAUFORT COUNTY COUNCIL**

## **Agenda Item Summary**

### Item Title:

Request Contract Renewal approval for FY2021 with Hilton Head Humane Association for Veterinary Services for Beaufort County's Animal Services

### Council Committee:

Community Services

### Meeting Date:

June 1, 2020

### Committee Presenter (Name and Title):

Dave Thomas, CPPO, CPPB, Tallulah Trice, Director Animal Services

### **Issues for Consideration:**

The Partnership was awarded by the RFP process for Veterinary Services back in 2013. Hilton Head Humane Association (Non-Profit) was the only organization willing to contract with the County. Since moving into the new campus their services has expanded to include supplies for Beaufort County's Animal Services, discounted pharmaceutical supplies, support staff, spay and neuter free vouchers, free feral cat program, crematory services and general medical care of shelter animals. The additional funds will be redirected from other accounts with no increased budget request. This partnership will improve customer services and public support for Beaufort County.

### Points to Consider:

CONTRACTOR:

Annual Cost

1. Hilton Head Humane Association, HHI, SC \$320,000\*

2. Additional services through June 30, 2021 \$185,000

- Total cost of contract with change order: \$505,000
- \*Previous contract was \$320,000

### Funding & Liability Factors:

1. Account 10001270 -51160 Professional services \$300.000 2. Account 10001270 -52030 Cleaning Supplies \$10,000 3. Account 10001270 -52040 Pood Supplies \$20,0000 4. Account 10001270 -5310 Hof Animal Shelter SpayNeuter Services \$100,000 5. Account 10001270 -53200 MedicalPharmacouticals \$75,000

Redirecting funds from Account 10001270-50020 Salaries and Wages Total requested new contract amount within Hilton Head Humane Association's contract: \$185,000 + \$320,000\* = \$505,000

### **Council Options:**

Approve or disapprove the contract renewal.

### **Recommendation:**

The Community Services Committee approves and recommends the new contract amount of \$505,000 to County Council for the Hilton Head Human Association to provide the FY 2021 aforementioned services for Beaufort County's Animal Services.

ltem	7.

David L Thom				29901-1228	
	nas, Purchasin cgov.net 843.2				
				0 W	
ro:			nn, Chairman, Community Services	Committee	
		homas. CPPO. Purcha			
UBJ:		t Renewal Contract Renewal Ap	pproval for FY 2021 with Hilton Hea	d Humane Association for Veterinary Servic	es for Beaufort
	County	Animal Services Depar	rtment		
DATE:	06/01/2	020			
	ROUND:		120.075		
/ENDO	RINFOR	MATION:		<u>COST:</u>	
		MATION: ne Association, Hilton	1 Head Island, SC	<u>COST:</u> \$320,000*	
Hilton H	ead Huma	ne Association, Hilton		\$320,000*	
Hilton H	ead Huma				
Hilton H	ead Huma	ne Association, Hilton		\$320,000*	
Hilton He	ead Huma nal Services ist of Contr	ne Association, Hilton		\$320,000*	
Addition	ead Huma nal Services ist of Contr	ne Association, Hilton through June 30, 202 act: was \$320,000		\$320,000*	
Hilton Hi Addition Fotal Co: *Previou Insert Ad	ead Huma nal Services st of Contr us contract ddition Ver	ne Association, Hilton through June 30, 202 act: was \$320,000	21	\$320,000*	
Hilton Hi Addition Fotal Co: Previou Insert Ad	ead Huma nal Services st of Contr us contract ddition Ver	ne Association, Hilton through June 30, 202 act: was \$320,000 ndor Info. Available Funds: \$50 1. Account 1000127( 2. Account 1000127( 3. Account 1000127(	21	\$320,000* \$185,000 \$505,000 \$505,000 0,000 0 er Services \$100,000	
Hilton Hi Addition Fotal Co: *Previou	ead Huma nal Services st of Contr us contract ddition Ver	ne Association, Hilton through June 30, 202 act: was \$320,000 ndor Info. Available Funds: \$50 1. Account 1000127( 2. Account 1000127( 3. Account 1000127( 5. Account 1000127( C. Redirecting funds fro	21 25,000 0 -51160 Professional services \$30 0 -52030 Cleaning Supplies \$10,000 0 -52040 Food Supplies \$20,000 0-51165 Animal Shelter Spay/Neut 0 -52300 Medical/Pharmaceuticals pm Account 10001270-50020 Salar	\$320,000* \$185,000 \$505,000 \$505,000 er Services \$100,000 \$75,000	0+\$320,000* =
Hilton Hi Addition	ead Huma nal Services st of Contr us contract ddition Ver <b>VG:</b> approved:	through June 30, 20, act: was \$320,000 dor Info. Available Funds: \$50 1. Account 1000127( 3. Account 1000127( 5. Account 10001	21 25,000 0 -51160 Professional services \$30 0 -52030 Cleaning Supplies \$10,000 0 -52040 Food Supplies \$20,000 0-51165 Animal Shelter Spay/Neut 0 -52300 Medical/Pharmaceuticals pm Account 10001270-50020 Salar	\$320,000* \$185,000 \$505,000 \$505,000 er Services \$100,000 \$75,000 ies and Wages ad Humane Association's contract: \$185,000 20	0 + \$320,000* =
Hilton Hi Addition Fotal Co: Previou Insert Ar <b>UNDIN</b> <b>UNDIN</b>	ead Huma nal Services st of Contr us contract ddition Ver <b>VG:</b> approved:	ne Association, Hilton through June 30, 202 act: was \$320,000 dor Info. Available Funds: \$50 1. Account 1000127( 2. Account 1000127( 3. Account 1000127( 4. Account 1000127( 5. Account 1000127( Redirecting funds frr Total requested new Ves W By: ray Community Services (	21 25,000 0 -51160 Professional services \$30 0 -52030 Cleaning Supplies \$10,000 0 -52040 Food Supplies \$20,000 0 -51165 Animal Shelter Spay/Neut 0 - 52300 Medical/Pharmaceuticals pm Account 10001270-50020 Salar v contract amount within Hilton He rmond.williams Date: 05/26/20	\$320,000* \$185,000 \$505,000 \$505,000 er Services \$100,000 \$75,000 ies and Wages ad Humane Association's contract: \$185,000 20	0 + \$320,000* =

http://bcweb/PUR/\_layouts/FormServer.aspx?xmllocation=http://... 5/26/2020

# New Memos - 2020-00132

# Page 2 of 3

ltem 7.

cc: Ashley Jacobs, County Administrator	Approved: Yes	Date: 05/26/2020
Check to override approval: Overridden by:	Override Date:	
Raymond Williams, Finance Director	Approved: Yes	Date: 05/26/2020
Phil Foot, Assistant County Administrator, Public Safety 🔽	Approved: Yes	Date: 05/26/2020
Check to override approval: 🔲 Overridden by:	Override Date:	ready for admin: 🗹
Tallulah Trice, Director, Animal Services Department	Approved: Yes	Date: 05/26/2020
Check to override approval: 🔲 Overridden by:	Override Date:	ready for admin: 🔽
CC others		
Approved by Committee:		
Approved by Council:		

After Initial Submission, Use the Save and Close Buttons

# http://bcweb/PUR/\_layouts/FormServer.aspx?xmllocation=http://... 5/26/2020

New Memos - 2020-00132

# Page 3 of 3

ltem 7.



# COUNTY COUNCIL OF BEAUFORT COUNTY

# PURCHASING DEPARTMENT

106 Industrial Village Road, Bldg 3 Post Office Drawer 1228

Beaufort, South Carolina 29901-1228

TO:Councilman Larry McElynn, Chairman, Community Services CommitteeFROM:Dave Thomas, CPPO, Purchasing DirectorSUBJ:Request Contract Renewal approval for FY2021 with Hilton Head Humane Association for<br/>Veterinary Services for Beaufort County's Animal ServicesDATE:June 1, 2020

**BACKGROUND:** The Partnership was awarded by the RFP process for Veterinary Services back in 2013. Hilton Head Humane Association (Non-Profit) was the only organization willing to contract with the County. Since moving into the new campus their services has expanded to include supplies for Beaufort County's Animal Services, discounted pharmaceutical supplies, support staff, spay and neuter free vouchers, free feral cat program, crematory services and general medical care of shelter animals. The additional funds will be redirected from other accounts with no increased budget request. This partnership will improve customer services and public support for Beaufort County.

CONT	RACTOR:	<u>Annual Cost</u>
1.	Hilton Head Humane Association, HHI, SC	\$320,000*
2.	Additional services through June 30, 2021	<u>\$185,000</u>
	Total cost of contract with change order:	\$505,000

### \*Previous contract was \$320,000

FUNDING: Available Funds: \$505,000

- 1. Account 10001270 -51160 Professional services \$300,000
- 2. Account 10001270 -52030 Cleaning Supplies \$10,000
- 3. Account 10001270- 52040 Food Supplies \$20,000
- 4. Account 10001270-51165 Animal Shelter Spay/Neuter Services \$100,000
- 5. Account 10001270- 52300 Medical/Pharmaceuticals \$75,000

Redirecting funds from Account 10001270-50020 Salaries and Wages Total requested new contract amount within Hilton Head Humane Association's contract: \$185,000 + \$320,000\* = \$505,000

FOR ACTION: Community Services Committee meeting occurring on June 1, 2020.

**<u>RECOMMENDATION</u>**: The Community Services Committee approves and recommends the new contract amount of \$505,000 to County Council for the Hilton Head Human Association to provide the FY 2021 aforementioned services for Beaufort County's Animal Services.

CC: Ashley Jacobs, County Administrator Philip Foot, Assistant County Administrator, Public Safety Raymond Williams, Director of Finance Tallulah Trice, Director Animal Shelter

Att: HHHA New Scope of Services



Scope of Service

Perform all animal sheltering and impoundment services (related to sheltering, but not include animal control) on behalf of Beaufort County.

Provide administrative duties available to the public 6 days a week Receive found and surrendered animals from within Beaufort County Collect fees related to Animal Control enforcement and reclaim or surrender.

Provide crematory for the deceased animals

Conduct outreach and coordinate placement of animals.

Provide medical, food, and cleaning supplies

Provide spay/neuter services and TNR

Provide professional services to assist with animal control.

Payroll for Office and kennel staff and Professional services \$300,000 Cleaning Supplies \$10,000 Food Supplies \$20,000 Spay/Neuter \$100,000 Medical/Pharmaceuticals \$75,000

TOTAL \$505,000



# **BEAUFORT COUNTY COUNCIL**

## Agenda Item Summary

Item Title:	
COVID-19 Local Testing Efforts	l
Council Committee:	
Community Services	1
Meeting Date:	
June 1, 2020	
Committee Presenter (Name and Title):	
Beaufort Jasper Hampton Comprehensive Health Services, Inc.	I
Issues for Consideration:	
	1
This item is being presented as information only.	
Points to Consider:	
Points to Consider:     This item is being presented as information only.	]
	]
This item is being presented as information only.	]
This item is being presented as information only.  Funding & Liability Factors:      This item is being presented as information only.	]
This item is being presented as information only.  Funding & Liability Factors:      This item is being presented as information only.  Council Options:	]
This item is being presented as information only.  Funding & Liability Factors:      This item is being presented as information only.  Council Options:      N/A	
This item is being presented as information only.  Funding & Liability Factors:      This item is being presented as information only.  Council Options:	]



# **BEAUFORT COUNTY COUNCIL**

Agenda Item Summary

Item Title:

Lady's Island Fire District Reappointments

## Council Committee:

Community Services

### Meeting Date:

June 1,2020

Committee Presenter (Name and Title):

Issues for Consideration:

Reappointment of :

- 1. Melinda M. Ellis
- 2. Pat Harvey-Palmer

Points to Consider:

Funding & Liability Factors:

none

Council Options:

Approve, Modify, Reject

Recommendation:



## LADY'S ISLAND – ST. HELENA FIRE DISTRICT 146 LADY'S ISLAND DRIVE BEAUFORT, SOUTH CAROLINA 29907 PHONE: 843-525-7692



BRUCE KLINE, CHIEF

MELINDA ELLIS, CHAIRWOMAN

May 6, 2020

Mr. Joseph Passiment, Chairman Beaufort County Council P.O. Brawer 1228 Beaufort, SC 29901-1228

Re: Reappointment to the Lady's Island - St. Helena Fire District Commission

Dear Mr. Passiment:

I hereby respectfully request that I be considered for reappointment to serve as a member of the Board, effective May 15, 2020.

Sincerely,

Melinda Elin

Melinda Ellis



## Office of the Governor State of South Carolina

## Application for Boards, Commissions, and Committees

Your nomination <u>will not</u> be complete until this application is filed with the Office of the Governor, Attn: Madison Walker, 1205 Pendleton Street, Columbia, South Carolina 29201.

1] Your Name:	Melinda M.	
Dr./Mrs./Ms.	First Middle	
2] Name of Board, Commission, or Committee you are	e being considered for:	
Lady's Island - St. Helena	Fire District	
3] Your Current Address, City, Zip Code and County:	Your Congressional District:/	
1573 Satsland Parkway		
St. Melena Island, SC 2990	20	
4] Home Telephone: <u>8/3838-5120</u> 5] Office	Telephone: <u>525-570/</u> 6] Fax:	
7] Mobile Telephone: <u>843-359-6450</u>	8] Email Address: <u>MMellis megnail. Com</u>	
9] Drivers License # <u>002/372/6</u>	10] Social Security #: <u> </u>	
11] Voter Registration # 07/679050	12] Date of Birth: 01-13-1951	
13] Race: Caucasian	14] Sex: Male / Female	
15] Level of Educational Background Completed: Some High School		
High School graduate or equivalence (G.E.D.)		
Some College		
College graduate <u>ADN 1997</u>		
Professional degree (please specify)		
16] Present Employer Beaufert Menior	ial Mospital	
Address 951 Ri baut Road		8
Current Position Registered NURSE		
17] Years of residence in South Carolina: $51920$		
18] Have you ever been arrested for a crime other than	a minor traffic violation? If so, give details.*	

- 19] Have you filed state and federal income tax returns for the past five years? \_\_\_\_\_\_ If not, give details.\*
- 20] Are you or any company in which you have a controlling interest delinquent in any local, state or federal taxes? \_\_\_\_\_\_\_ If so, give details.\*
- 21] Have you ever defaulted on any state or federal student loan? \_\_\_\_\_\_ If so, give details.\*
- 22] Have you been treated for any alcohol, drug addiction, or substance abuse for the preceding five years?
- 23] Have you been party (plaintiff or defendant) in any state or federal litigation for the preceding five years?
   *MO* If so, give details.\*
- 25] Have you ever been terminated from employment for cause? \_\_\_\_\_\_ If so, give details.\*
- 26] Have you or any employer in the preceding ten years been investigated, reprimanded, fined, or suspended for doing business with any state or federal agency? \_\_\_\_\_\_ If so, give details.\*

27] Have you ever been disciplined or fined by the State Ethics Commission?  $\cancel{M}$  If so, give details.\*

- 28] Have you ever been disciplined or fined by any professional or regulatory agency? \_\_\_\_\_\_ If so, give details.\*
- 29] Do you serve on any local or state board, commission, committee, or elected office? \_\_\_\_\_\_ If so, list.\* Lady's IS/and - SF Melana File District

30] Are you a registered lobbyist in the State of South Carolina?  $\underline{\mathcal{N}}$ 

- 31] Do you or any member of your immediate family receive any income, compensation or benefits from state and local agencies in South Carolina? \_\_\_\_\_\_ If so, give details.\*
- 32] Do you or any member of your immediate family have any interest in any business that has, is, or will do business with the State of South Carolina or the entity for which you are applying? \_\_\_\_\_ If so, give details.\*
- 33] Are you or any member of your immediate family associated with any business regulated by the entity to which you are applying?
  MO
  If yes, give details.\*

34] Have you or any member of your immediate family sold, leased, or rented personal property to any state or local public agency in South Carolina? <u>100</u> If so, please identify \*:

- a) the type of property,
- b) the name of the agency(s) involved,
- c) the value of the transaction(s).
- 35] Do you or any member of your immediate family owe a debt in excess of \$500 to any creditor regulated by the entity to which you are applying? \_\_\_\_\_\_\_ If so, give details.\* (Do not disclose debt promised or loaned by a bank, savings and loan or other licensed financial institution.)
- 36] Do you or any member of your immediate family owe a debt in excess of \$500 to any creditor seeking a business relationship with the entity for which you are applying?  $\underline{\Lambda N}$  If so, give details.\* (Do not disclose debt promised or loaned by a bank, savings and loan or other licensed financial institution.)
- 37] Do you or any member of your immediate family receive compensation from any individual or business that contracts with the entity for which you are applying? \_\_\_\_\_\_\_ If yes, please identify \*:
  - a) the individual or business,
  - b) the amount of compensation paid to you,
  - c) the nature and amount of the contract,
  - d) the governmental entity involved.

38] I, <u>Melindam</u>, agree that, if I am appointed to the <u>Lady's ISI - St. Helona File Distret</u> I will attend all stated or called meetings of this entity. If I am absent from three consecutive meetings, or if I am absent from half of the meetings within a six-month period, then I will resign my appointment. However, if the Chairperson excuses my absence prior to the meeting, in recognition of circumstances beyond my control (illness, family emergency, etc.), then I am entitled to retain my position.

\*Use extra sheet if necessary.

### **CERTIFICATION OF APPLICANT**

Personally appeared before me, the applicant, who being duly sworn, disposed, and says that all his/her statements are true, accurate and complete: and that he/she knows and agrees that any misrepresentation or omission of the facts may result in his/her being disqualified or being discharged should he/she already be appointed by the Governor. He/she authorizes the State Law Enforcement Division to conduct a background investigation including, but not limited to, a criminal history, driving record and credit check. He/she also authorizes the Governor's Office to provide the nominating authorities with copies of this application, the criminal history and credit report and any other information gathered in processing this appointment.

**Applicant's Signature** 

Sworn and subscribed befo	re me this	7th	day of	Mary	, <mark>Two T</mark>	housand and	20	
Amanola J Notary Public for South Ca	arolina	90-				A ALESS COL		
My commission expires	12/31	202	75					



LADY'S ISLAND – ST. HELENA FIRE DISTRICT 146 LADY'S ISLAND DRIVE BEAUFORT, SOUTH CAROLINA 29907 PHONE: 843-525-7692



BRUCE KLINE, CHIEF

MELINDA ELLIS, CHAIRWOMAN

May 6, 2020

Mr. Joseph Passiment, Chairman Beaufort County Council P.O. Brawer 1228 Beaufort, SC 29901-1228

Re: Reappointment to the Lady's Island - St. Helena Fire District Commission

Dear Mr. Passiment:

I hereby respectfully request that I be considered for reappointment to serve as a member of the Board, effective May 15, 2020.

Sincerely,

Pat Harvey-Palmer



## Office of the Governor State of South Carolina

## Application for Boards, Commissions, and Committees

Your nomination <u>will not</u> be complete until this application is filed with the Office of the Governor, Attn: Madison Walker, 1205 Pendleton Street, Columbia, South Carolina 29201.

1] Your Name:	6	0	
Dr./Mr./Mrs./Ms.	ALMER	ATRICIA	HARVEY -
	Last	First	Middle
2] Name of Board, Co	ommission, or Committ	tee you are being considered fo	or:
LADY'S	ISLAND - ST. 1	Helena Fire Dis	STRICT
3] Your Current Addr	ress, City, Zip Code and	d County:	Your Congressional District: 02
57 Cu	ISABO ROAD		
ST. H	ELENA ISLA	ND, S.C. 29920	)
4] Home Telephone:	N/A	5] Office Telephone:	6] Fax:
7] Mobile Telephone:	843-575-47	8] Email Address:	pharvey palmer@isle. NE
			#: 263-02-3576
11] Voter Registration	n# 07191407	3 [12] Date of Birth:	JANUARY 21, 1944
13] Race: WHIT	E	14] Sex: Male /	Female
15] Level of Educatio Some High S	onal Background Compl	leted:	
	11	e (G.E.D.)	
Some College	e 12 YEAR	2	
College gradu	late	_	
Professional of	degree (please specify)		-
16] Present Employer	SELF-RE	AL ESTATE BRO	KER
Address	182D SEA	ISLAND PRWY.	BEAUFORT, SC 29907
Current Position	OWNER BR	ZOKER - IN - CHARGE	E OF HOMETOWN REALTY
17] Years of residence	e in South Carolina:	12 YEARS	4

18] Have you ever been arrested for a crime other than a minor traffic violation? NO If so, give details.\*

- 19] Have you filed state and federal income tax returns for the past five years? <u>VES</u> If not, give details.\*
- 20] Are you or any company in which you have a controlling interest delinquent in any local, state or federal taxes? \_\_\_\_\_\_ If so, give details.\*
- 21] Have you ever defaulted on any state or federal student loan? <u>\</u>
- 22] Have you been treated for any alcohol, drug addiction, or substance abuse for the preceding five years?
- 24] Have you ever served in the military? <u>NO</u> Were you honorably discharged? <u>N</u> <u>A</u> If not, give details.\*
- 25] Have you ever been terminated from employment for cause? No If so, give details.\*
- 26] Have you or any employer in the preceding ten years been investigated, reprimanded, fined, or suspended for doing business with any state or federal agency?
  1 f so, give details.\*

27] Have you ever been disciplined or fined by the State Ethics Commission? \_\_\_\_\_\_ If so, give details.\*

- 28] Have you ever been disciplined or fined by any professional or regulatory agency? \_\_\_\_\_\_ 0\_\_\_\_ If so, give details.\*
- 29] Do you serve on any local or state board, commission, committee, or elected office? VES If so, list.\* THE LADY'S IS, ST. HELENA 30] Are you a registered lobbyist in the State of South Carolina? NO
- 31] Do you or any member of your immediate family receive any income, compensation or benefits from state and local agencies in South Carolina? \_\_\_\_\_\_ If so, give details.\*
- 32] Do you or any member of your immediate family have any interest in any business that has, is, or will do business with the State of South Carolina or the entity for which you are applying? \_\_\_\_\_\_ If so, give details.\*
- 33] Are you or any member of your immediate family associated with any business regulated by the entity to which you are applying? \_\_\_\_\_\_ If yes, give details.\*

34] Have you or any member of your immediate family sold, leased, or rented personal property to any state or local public agency in South Carolina? NO If so, please identify \*:

- a) the type of property,
- b) the name of the agency(s) involved,
- c) the value of the transaction(s).
- 35] Do you or any member of your immediate family owe a debt in excess of \$500 to any creditor regulated by the entity to which you are applying? <u>No</u> If so, give details.\* (Do not disclose debt promised or loaned by a bank, savings and loan or other licensed financial institution.)
- 36] Do you or any member of your immediate family owe a debt in excess of \$500 to any creditor seeking a business relationship with the entity for which you are applying? \_\_\_\_\_ If so, give details.\* (Do not disclose debt promised or loaned by a bank, savings and loan or other licensed financial institution.)
- 37] Do you or any member of your immediate family receive compensation from any individual or business that contracts with the entity for which you are applying? <u>NO</u> If yes, please identify \*:
  - a) the individual or business,
  - b) the amount of compensation paid to you,
  - c) the nature and amount of the contract,
  - d) the governmental entity involved.

38] I, PATRICIA IZ. HARVEY, PAUNER, agree that, if I am appointed to the LADY'S IS ST. HELENA FIRE DISTRICT, I will attend all stated or called meetings of this entity. If I am absent from three consecutive meetings, or if I am absent from half of the meetings within a six-month period, then I will resign my appointment. However, if the Chairperson excuses my absence prior to the meeting, in recognition of circumstances beyond my control (illness, family emergency, etc.), then I am entitled to retain my position.

\*Use extra sheet if necessary.

### **CERTIFICATION OF APPLICANT**

Personally appeared before me, the applicant, who being duly sworn, disposed, and says that all his/her statements are true, accurate and complete: and that he/she knows and agrees that any misrepresentation or omission of the facts may result in his/her being disqualified or being discharged should he/she already be appointed by the Governor. He/she authorizes the State Law Enforcement Division to conduct a background investigation including, but not limited to, a criminal history, driving record and credit check. He/she also authorizes the Governor's Office to provide the nominating authorities with copies of this application, the criminal history and credit report and any other information gathered in processing this appointment.

**Applicant's Signature** 

Sworn and subscribed before me this (o *** day of	May ,Two Thousand and _20
amanala Simit	NUMBER OF COMPANY
Notary Public for South Carolina	
My commission expires 12/21/2025	とった ふりていれ 火管装置



# **BEAUFORT COUNTY COUNCIL**

Agenda Item Summary

Item Title:

reappointment for Disability and Special Needs

## Council Committee:

Community Services

## Meeting Date:

June 1, 2020

Committee Presenter (Name and Title):

Issues for Consideration:

reappointment of Gardenia Simmons-White

Points to Consider:

Funding & Liability Factors:

none

Council Options:

Approve, Modify, Reject

Recommendation:

Item 11.



**Beaufort County Disabilities and Special Needs Department** 100 Clear Water Way Beaufort, SC 29906 Telephone: (843) 255-6300 Fax: (843) 255-9417

October 25, 2019

Mr. D. Paul Sommerville, Chairman Beaufort County Council P. O. Drawer 1228 Beaufort, SC 29901-1228

Re: Reappointment to: Disabilities and Special Needs Advisory Board

Dear Mr. Sommerville:

I hereby respectfully request that I be considered for reappointment to serve as a member of the Disabilities and Special Needs Advisory Board, effective February 2020.

Sincerely,

Bardenia Simmons-White

Gardenia Simmons-White